## Ray of Hope? China and the Rise of Solar Energy

Northwestern University

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### Outline

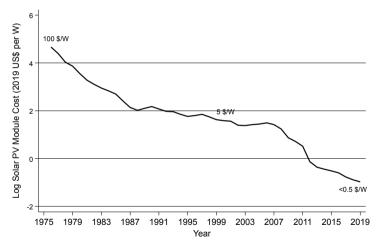
#### Outline

# Clean energy essential to curbing emissions

- Around 73% of global greenhouse gas emissions are attributed to the energy sector
- Decarbonisation plans for many sectors reliant on electrification and therefore clean energy
- Emissions will grow if developing countries meet growing energy demand with fossil fuels

# Cost of solar has fallen dramatically

Figure: Global average price of solar PV modules (in 2019 US\$ per Watt)



Source: LaFond et al. (2017) & IRENA Database



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- Implement Synthetic DID approach (Arkhangelsky et al., 2021) exploiting staggered introduction of city-level in solar policies over time
- Gather rich new micro-data on universe of solar panel manufacturers in China & including their production (in MWh) from ENF. Match to business register, patents (SIPO, PATSTAT, etc.), customs (exports), Orbis (revenue, labor, capital, productivity), ASIE, etc.

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- **Extensions:** Cross-city "business stealing" dominated by positive spillovers; placebos on non-solar patents & GDP; some effects via learning by-doing; etc.

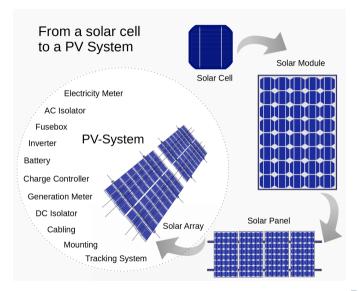
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- Preliminary analysis suggests that economic benefit to China two to four times greater than costs

## **Some Existing Literature**

- Industrial Policy: Theory: Rodrik (2004); Harrison & Rodriguez-Clare (2010) survey; Liu (2019); Bartelme et al. (2021), Buera et al. (2013); Itskhoki & Moll (2019); Murphy et al. (1989)
- Industrial Policy: Empirics (inc. LBD): Lane (2020, 2021); Criscuolo et al. (2019); Juhasz et al. (2022); Choi & Levchenko (2021); Choi & Shim (2022); Levitt et al. (2013); Liu & Ma (2022)
- (Green) Directed Technical Change: Acemoglu et al. (2012, 2016, 2019); Aghion et al. (2016); Arkolakis & Walsh (2023); Newell et al. (1999); Popp (2022, 2019); Shapiro & Walker (2018)
- Chinese Growth & Policy: Kalouptsidi (2018); Barwick, Kalouptsidi and Zahur (2021); Aghion et al. (2015); Bai et al. (2019); Chen & Xie (2019); Wang & Yang (2021), Song et al. (2011); Konig et al. (2022); Wei et al. (2023)
- Solar: Ball et al. (2017); Bollinger & Gillingham (2021); Gerarden (2022); Gillingham & Tsvetanov (2019); Gonzales, Ito & Reguant (2023); de Groote & Verboven (2019); Nemet (2019); Way et al. (2021)
- **Technology and Trade**: Melitz & Redding (2023); Bustos (2011); Coelli et al. (2020); Aghion et al. (2017)
- Place-Based Policies: Moretti (2011, 2012); Kline (2010); Gruber & Johnson (2019); Greenstone et al. (2010); Kline & Moretti (2014)

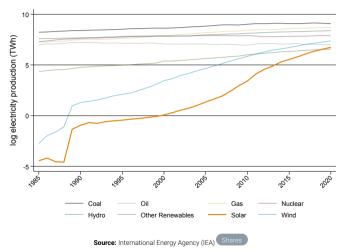
#### Outline

### From cell to panels



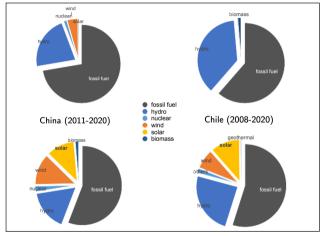
# Renewable electricity capacity, especially solar, has grown rapidly...

Figure: World electricity production by source



## .. Especially in some countries like China and Chile

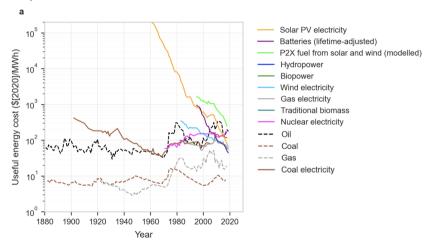
Figure: Installed Electricity generation capacity in China and Chile by source



Source: State Grid New Energy Cloud & CNE

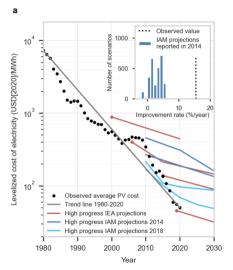
- World, 2011 to 2020: installed solar capacity went from 0.8% to 6.8%
- China, 2011 to 2020: installed solar capacity went from 0.19% to 11.35%
- Chile, 2008 to 2020: installed solar capacity went from 0% to 12%

# Huge fall in cost of solar relative to other energy sources (1880-2020)



Source: Way, Ives, Mealy and Farmer (2021) "Empirically grounded technology forecasts and the energy transition"

# Solar price falls were much faster than forecast (1980-2030)

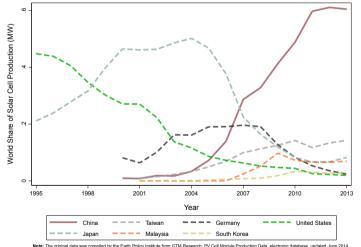


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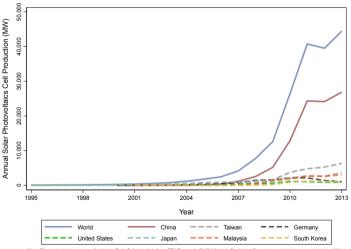
# China's global share of solar production rose from near zero to 60% in the decade to 2013

Figure: Share of Annual Solar Photovoltaics Cell Production in Leading Countries, 2000-2013



## And this was in context of huge growth in solar production

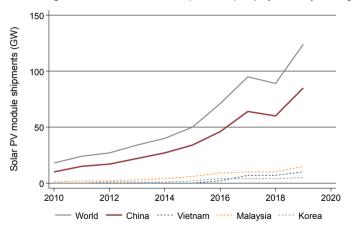
Figure: Solar PV cell production 2000-2013



Note: The original data was compiled by the Earth Policy Institute from GTM Research, PV Cell Module Production Data, electronic database, updated June 2014.

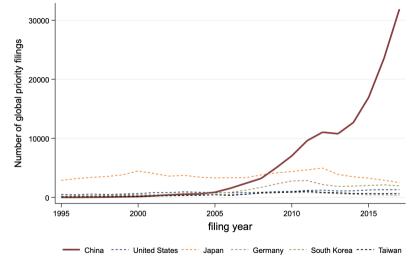
# China's rise in solar shipments has continued in later years

Figure: Solar PV module shipments (GW) by country of origin, 2010-2019



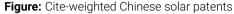
Source: International Energy Agency (IEA)

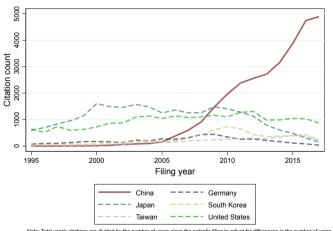
## China is not just imitating: Huge growth in Solar Patents



Source: PATSTAT - solar patents based on IPC/CPC

## **China is not just imitating: Citation-Weighted Solar Patents**

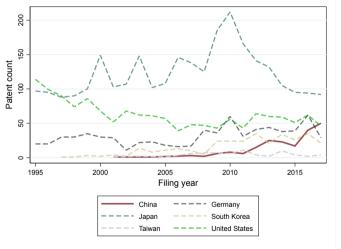




Note: Total yearly citations are divided by the number of years since the patent's filing to adjust for differences in the number of years when patents can be cited.

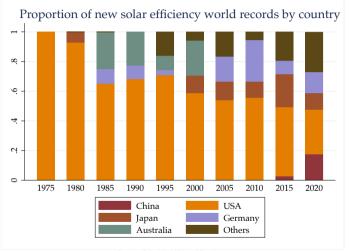
Source: PATSTAT database: Patents by priority date in all patent offices.

# **China is not just imitating: Triadic Solar Patents**



Source: PATSTAT database, Triadic patents = filed in USPTO, EPO and JPO

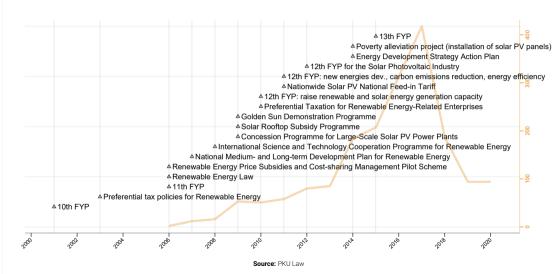
# China is innovating not just imitating: Technological Frontier



Source: Solar World Record Database

# Coincides with expansion of solar industrial policy in China

Figure: Number of new solar-related policies



# Much of this industrial policy was led by local government

- Industry histories suggest important role of local government (Ball et al. 2017; Chen, 2016)
- City governments have significant policy autonomy (Text of policy documents makes this clear)
- City governments have budget to implement meaningful industrial policies (Bai, Hsieh, and Song, 2019)
- Local bureaucrats have strong incentives to promote economic growth e.g. career concerns (Jia et al. 2015; Li and Zhou, 2005)

### Outline

#### We need to measure

- Treatment: Solar industrial policies at the city level
- Outcomes: Combined activity of new / existing solar firms in a given city-year
  - Innovation
  - Outputs and Inputs
  - Exports
  - Pollution

# Measure solar industrial policy using PKULaw Database

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- Distinguish subsidy policies into 3 types: (i) Demand (ii) Production & (iii) Innovation

Table: City-level solar policies

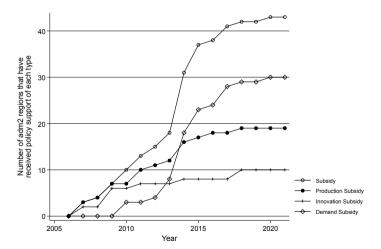
Type of policy	Number	Example
Subsidy	78	
1. Production subsidy	27	"The cost of a new solar production line built in Hefei will be subsidized by 12% (2018)"
2. Innovation subsidy	12	"Firms will be awarded 10,000 RMB if they earn provincial level R&D center certification (Guilin, 2011)"
3. Demand subsidy	61	"1 RMB per watt for the electricity generated by solar projects installed in Beijing (2010)"

Source: Own analysis using PKULaw data

- For each policy we observe implementing authority (city vs. province vs. national) and date
- Focus on treatment at the city level: first year the city implements a solar subsidy

#### Time series of policy support

Figure: Number of cities treated with supply & demand subsidies



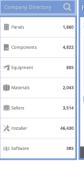
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#### **ENF Featured Sub-Categories**









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- We define the solar industry as a set of firms who manufacture solar panels
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- Identify 1,718 solar panel manufacturers in China (2004-2020)
- Cross-referencing aggregate statistics suggests we capture the whole industry

# Aggregating the firm data gives us outcomes at the city-year level

- Innovation: All patents filed by solar firms in city-year (text, citations, etc.) Example patents
- **Revenues**: Total revenues (and employment, capital, etc.)
- Production capacity: Total MWh capacity of all solar panels manufactured
- Firm count: Number of solar firms
- Exports: Total Exports (values, volume, etc.)



#### **Coverage of Data across years**

Chinese Business/ENF Register

SIPO: Patents in China

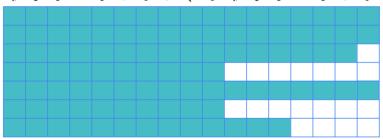
**PATSTAT:** Patents globally

**ENF**: Market research reports

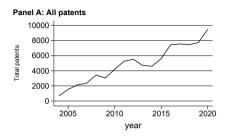
**Orbis:** Company accounts

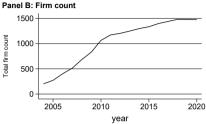
**ASIE:** Company accounts

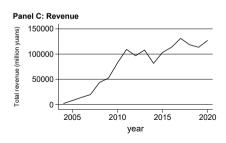
Customs: exports by HS8 code

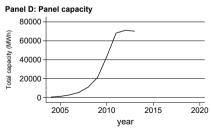


#### **Chinese Solar industry evolution**









## Our analysis compares city-level policies & outcomes: Patents

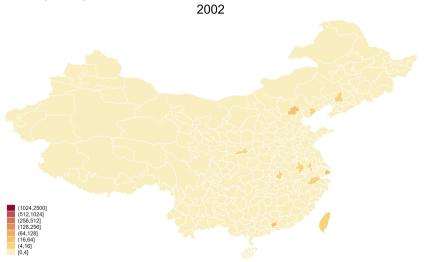
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Here: patent counts (subsidy in black circles)



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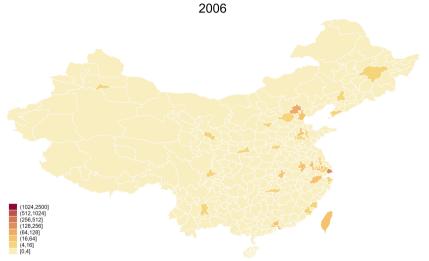
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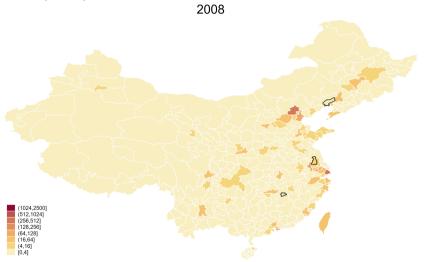
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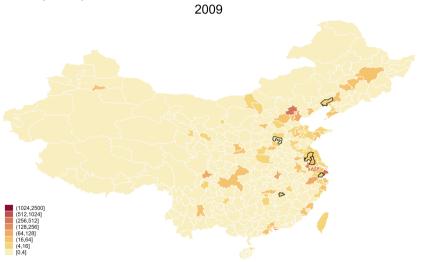
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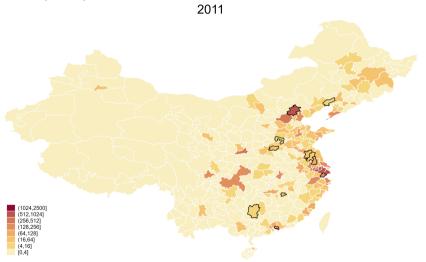
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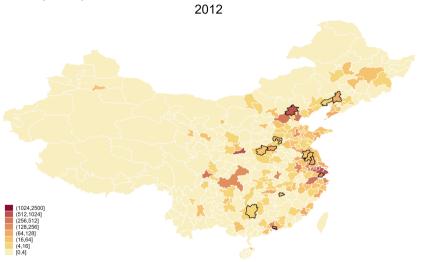
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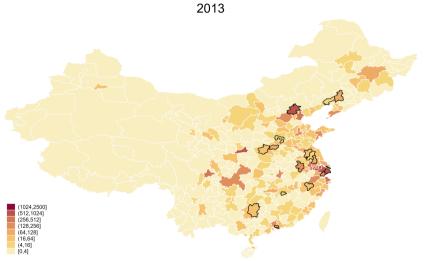
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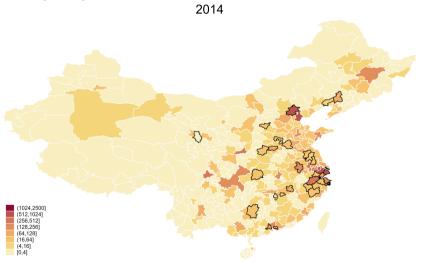
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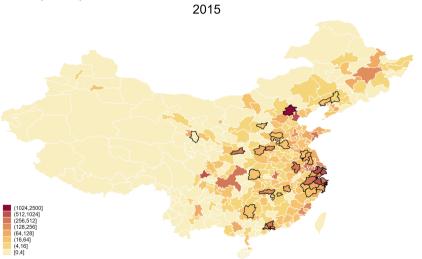
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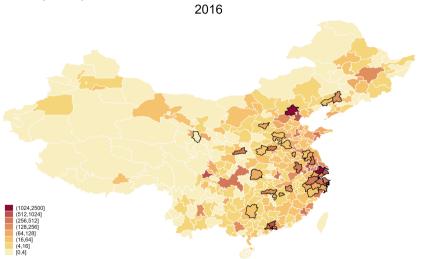
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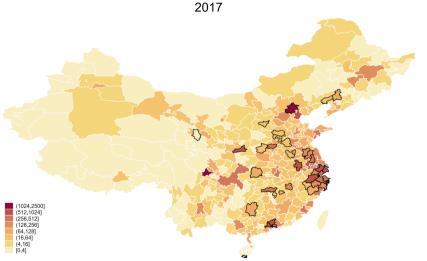
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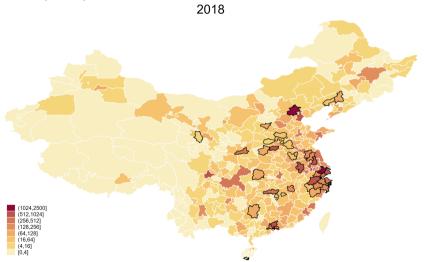
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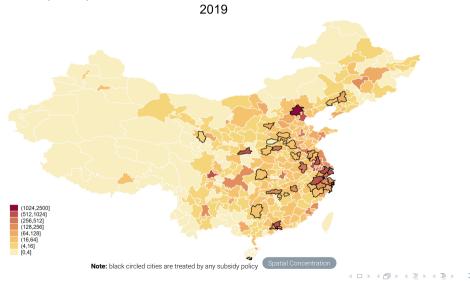
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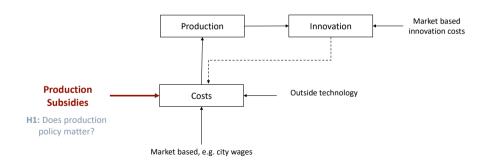
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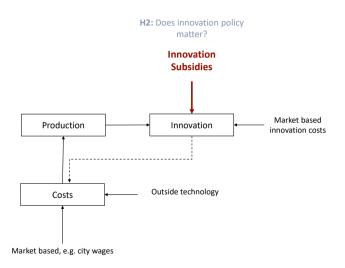
### **Research Questions**

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- Does the introduction of subsidies increase **exports**?
- How do the effects differ by subsidy type: demand, production, innovation?

# Causal Graph



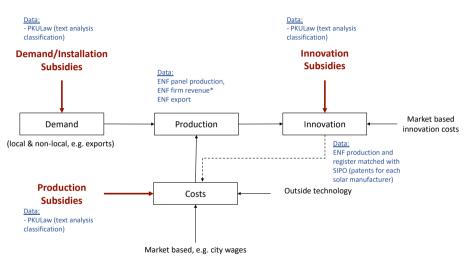
## Causal Graph



# Causal Graph

**H3:** Does demand policy matter? Demand/Installation Subsidies Market based Demand Production Innovation innovation costs (local & non-local, e.g. exports) Outside technology Costs Market based, e.g. city wages

### Data



Firm count: ENF register matched with Chinese firm registration platform (firm entry and exit dates for each solar manufacturer)

\*ENF firm revenue: ENF register matched with Orbis platform

### Model

#### Electricity generation using manufactured inputs

- Heterogenous firms model (power plant components manufacturers)
- Many (N) city-regions within China, plus 'Rest of World' (one foreign location)
- Representative consumer in each region demands electricity services
- Local "Grid Planner" builds solar and non-solar power plants using components (e.g. solar panels) sourced from manufacturers in all Chinese cities, subject to transport costs
- Manufacturers make endogenous entry, exit, production, exporting, and technology upgrading (innovation) decisions
- Model provides intuition for impacts of place-based subsidies

# **Timing of Decisions**

- lacktriangle Entrepreneurs enter by paying a sunk cost, then draw productivity, arphi. Decide whether to exit.
- 2 If continue, decide whether to export (another fixed cost) or just serve domestic Chinese market (Melitz, 2003)
- 3 Also decide whether to pay fixed cost of innovation to further reduce marginal cost (Bustos, 2011).
- These fixed costs help determine productivity cut-offs for: (i) exit, (ii) exporting & (iii) innovation.
- Producing firms in origin city o serve multiple destination cities d paying iceberg trade costs
- **6** Demand for intermediates across all Chinese cities from different grid planners (and overseas) influences solar manufacturer decisions.

# **Demand for energy sources**

• In each destination city d, representative consumer utility from electricity services  $e_d$  (e.g. from solar farms):

$$U_d = u\left(e_d\right) \tag{1}$$

• Electricity services installed in each city-region by Grid Planner, who builds power plants combining output from a clean sector (s) and dirty energy sector (s'), e.g. solar vs. coal:

$$e_d = \left(\kappa_{d,s} e_{d,s}^{\rho} + \kappa_{d,s'} e_{d,s'}^{\rho}\right)^{1/\rho} \tag{2}$$

### **Demand for energy sector manufactured inputs**

(e.g. solar panels)

• To generate output for each energy sector, Grid Planner in city d combines intermediate inputs,  $q_{od,s}(\omega)$  = quantity of variety  $\omega$  manufactured in city o supplied to d using CES:

$$e_{d,s} = \left(\sum_{o} \int_{\omega \in \Omega_{o,s}} q_{od,s}(\omega)^{\frac{\sigma_s - 1}{\sigma_s}} d\omega\right)^{\frac{\sigma_s}{\sigma_s - 1}}$$
(3)

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• Grid planner supplies as much energy as possible in the minimal cost way given income of representative consumer,  $I_d$  and prices,  $P_{d,s}$ ,  $P_{d,s'}$ 

$$\max_{e_{d,s},e_{d,s'}} \left( \kappa_{d,s'} e_{d,s'}^{\rho} + \kappa_{d,s} e_{d,s}^{\rho} \right)^{1/\rho}$$
s.t.  $P_{d,s} e_{d,s} + P_{d,s'} e_{d,s'} = I_d$ 

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s.t.  $P_{d,s}e_{d,s} + P_{d,s'}e_{d,s'} = I_d$ 

• Which yields our solar installation demand function,  $e_s^*$ :

$$e_{d,s}^{*}(P_{d,s}, P_{d,s'}, I_{d}) = \left(\frac{\kappa_{d,s}}{P_{d,s}}\right)^{\sigma} \frac{I_{d}}{\kappa_{d,s'}^{\sigma} P_{d,s'}^{1-\sigma} + \kappa_{d,s}^{\sigma} P_{d,s}^{1-\sigma}}; \tag{4}$$

where  $\sigma = 1/(1 - \rho)$ 



# Demand for Energy manufactured inputs (e.g. solar PV modules)

- To meet the optimal energy demand, grid planner chooses solar modules from all cities given their prices,  $p_{od,s}$ . This will determine price indices  $P_{d,s}$  and  $P_{d,s'}$ .
- Solving this constrained optimization problem gives a demand for each variety:

$$q_{od,s}(\omega) = \left(\frac{p_{od,s}(\omega)}{P_{d,s}}\right)^{-\sigma_s} \left(\frac{\kappa_{d,s}}{P_{d,s}}\right)^{\sigma} \frac{I_d}{\kappa_{d,s'}^{\sigma} P_{d,s'}^{1-\sigma} + \kappa_{d,s}^{\sigma} P_{d,s}^{1-\sigma}}$$
(5)

# Manufacturing technology

#### **Production decision:**

- Firms use a composite factor of production  $L_{o,s}$  with unit cost  $w_o$
- They need to pay a sunk cost  $w_o f_{o,s}^e$  to enter
- After paying this cost, they draw productivity  $\varphi$ , from Pareto distribution
- To produce  $q_{o,s}(\varphi)$  units of a variety, costs firm  $f_{o,s}+\frac{q_{o,s}}{\varphi}$ , where  $f_{o,s}$  is fixed cost and  $\frac{1}{\varphi}$  is marginal cost of production

#### Innovation decision:

- Upon observing its initial productivity  $\varphi$ , a firm can upgrade its technology (innovate)
- By incurring a fixed cost:  $f_{o,s}^i$ , it reduces marginal cost to:  $\frac{1}{\xi_{o,s}\varphi}$ , with  $\xi_{o,s}>1$

## Exporting and Prices

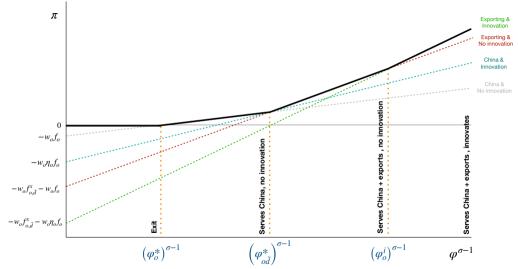
- Firms can sell to grid planners in China and overseas: both are subject to iceberg trade costs:
  - To serve market d, firm in o needs to produce  $\tau_{od,s}q_{od,s}(\varphi)$  of variety,  $\tau_{od,s} \geq 1$  (if o = d then  $\tau = 1$ ).
- There is a market access fixed cost for selling overseas (but not within China)
  - In order to serve overseas firm in o pays fixed cost  $w_o f_{od,s}^x$
- Implies manufacturers' optimal prices are a constant markup over marginal costs

$$p_{od,s}(\varphi) = \frac{\sigma_s}{\sigma_s - 1} \frac{w_o \tau_{od,s}}{\xi_{o,s} \varphi} \tag{6}$$

# **Optimization**

- Solution involves solving for pair of energy price indices in each city
- We can characterize solution in terms of three productivity cut-offs
  - Least productive firms exit
  - Next most productive firms sell only in China and do not innovate  $(\varphi_o^*)$
  - Next most productive firms also export  $(\varphi_{o\tilde{d}}^*)$
  - Highest productivity firms export and innovate  $(\varphi_o^i)$

## Productivity thresholds determine regimes (optimal profits, $\pi$ )



# Solar industrial policy

#### Production subsidies

• We model production subsidies  $a_{o,s}$  as a reduction in input costs in city o, manufacturers, marginal cost becomes  $\frac{a_{o,s}}{\xi_{o,s}\varphi}$ .

### Innovation subsidies

• We model innovation subsidies ( $\phi_{o,s} < 1$ ) in city o as a reduction in fixed costs of technological upgrading, which becomes  $\phi_{o,s} f_{o,s}^i$ 

#### Openand subsidies

• We model solar demand subsidies in d as  $\chi_d < 1$  that pre-multiplies  $P_{d,s}e_d$  in the Grid-Planner problem

- What is impact of different subsidy types on innovation, revenues, output, firm counts, exports, prices?
- Can prove many analytic results in simplified model (Propositions 1-4)
  - Initially symmetric city-regions
  - Consider single electricity sector (just solar)
  - Switch off international trade
  - Comparative statics with respect to three subsidy types (demand, production and innovation)
- For full model need to solve numerically

Figure: Place-based demand subsidies

	Demand Subsidy χ <sub>ο</sub>	
Innovation <sub>o</sub>	≈ +	
Firm $count_o$	≈ +	
Panel production <sub>o</sub>	≈ +	
Revenue <sub>o</sub>	≈ +	
$Exports_o$	≈ +	

Figure: Place-based production subsidies

	$Production \ Subsidy \ a_o$	
$Innovation_o$	++	
Firm count <sub>o</sub>	++	
Panel production <sub>o</sub>	++	
$Revenue_o$	++	
$Exports_o$	++	

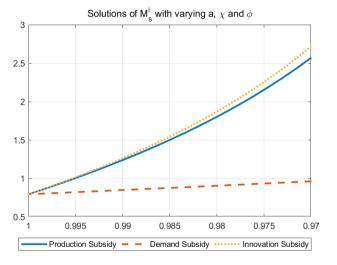
Figure: Place-based innovation subsidies

	Innovation Subsidy $\phi_o$	
Innovation <sub>o</sub>	+	
Firm count <sub>o</sub>	+	
Panel production <sub>o</sub>	+	
Revenue <sub>o</sub>	+	
$Exports_o$	+	

Figure: Predictions to the data

	Demand Subsidy χ <sub>ο</sub>	Production Subsidy a <sub>o</sub>		Production & Innovation Subsidy $a_o + \phi_o$
Innovation <sub>o</sub>	≈ +	++	+	+++
Firm count <sub>o</sub>	≈ +	++		+++
Panel production <sub>o</sub>	≈ +	++		+++
Revenue	≈ +	++		+++
$Exports_o$	≈ +	++		+++

### **Effect of Subsidies on Innovation: Full Model Numerical Solutions**



### Outline

# **Empirical Strategy**

- Effectiveness of solar industrial policy
  - Look at dynamics: does effect persist?
- Challenges in evaluating industrial policy:
  - Allocation of solar industrial subsidies to a firm is highly non-random
  - So focus on introduction of city level subsidy **policies**
  - These are staggered over time first ones in 2007 (encouraged by Eleventh Five Year Plan)
  - Some mild pre-trends for some outcomes.
- We follow the **synthetic-difference-in-differences (SDID)** methodology (Arkhangelsky et al 2021)

# Synthetic-difference-In-Differences (SDID)

- Outcomes  $(Y_{it})$ : Patents, number of firms, panel production, revenue, exports
- Treatments  $(W_{it})$ : Subsidy policies (demand, production, innovation)
- Variation: Exploit city-level variation in solar policies and their timing
- SDID: Two-way FE regression with time and unit weights

$$\left(\hat{\tau}^{\text{sdid}}, \hat{\mu}, \hat{\alpha}, \hat{\beta}\right) = \underset{\tau, \mu, \alpha, \beta}{arg \min} \left\{ \sum_{i=1}^{N} \sum_{t=1}^{T} \left( Y_{it} - \mu - \alpha_i - \beta_t - W_{it} \tau^{\text{sdid}} \right)^2 \hat{\omega}_i^{\text{sdid}} \, \hat{\lambda}_t^{\text{sdid}} \right\}$$

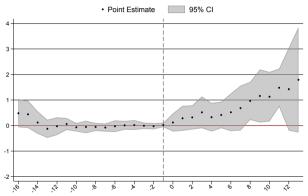
- Unit weights  $\omega_i$ : chosen so that average pre-treatment outcome for control units is  $\approx$  parallel to pre-treament outcome for treated units
- Time weights  $\lambda_t$ : more weight on time periods which better predict post-treatment outcomes for control

### SDID Intuition

- Construct synthetic control group such that pre-trends are approximately parallel
- 2 Compute treatment effect using diff-in-diff between treatment and synthetic control
- Allows us to relax the parallel trends assumption
- Comparison with TWFE
  - SDID as a generalization of TWFE that allows for weighting the control group to construct a better counterfactual
  - We use cohort-by-cohort estimation approach, with never treated as control group
  - We aggregate these policy cohort estimates to obtain one aggregate ATT for each type of policy

### Outline

### **Results: Patents, Any subsidy**



Notes: SDID on 358 cities with 43 treated. Cohort-year specific ATTs aggregated into event studies. Outcome: IHS of patents by solar firms in a city-year.

Treatment is any subsidy. 95% SE cluster bootstrapped by city.



### **Results: Patents**

**Table: Patent Counts (Aggregate ATT)** 

	rabier rateint obainto (riggi ogatorii i)					
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy		
All patents	0.496**	0.236	0.871***	1.060***		
	(0.200)	(0.275)	(0.227)	(0.367)		
Observations	6,086	6,086	6,086	6,086		

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. SDID on 358 cities 2004-2020. Outcome is IHS of patent count by solar firms in city-year pair (level av. = 13.1). SE cluster bootstrapped by city.



## **Results: Quality-adjusted Patents I (Citation-weighted)**

#### **Table: Patent Citations (Aggregate ATT)**

	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Patent citations	0.676***	0.388	0.854***	1.076**
	(0.218)	(0.328)	(0.300)	(0.482)
Observations	6,086	6,086	6,086	6,086

Notes: \*0.1 \*\* 0.05 \*\*\* 0.01. SDID on 358 cities 2004-2020. Outcome is IHS of patent count (weighted by future citations) by solar firms in a city-year pair. SE cluster bootstrapped by city.

# **Results: Quality-adjusted Patents II (patent type)**

### Table: Invention (high value) vs. Design Patents (low value)

	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
All patents	0.496**	0.236	0.871***	1.060***
	(0.200)	(0.275)	(0.227)	(0.367)
□ Design patents	0.186	0.277	0.237	0.151
	(0.138)	(0.216)	(0.173)	(0.253)
☐ Invention/utility model patents	0.529***	0.201	0.937***	1.097**
N	(0.201)	(0.274)	(0.232)	(0.373)

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01. SDID on 358 cities 2004-2020. Outcome is IHS of patent count.

# Classifying Patents as Learning By Doing/process innovation

- Liu (2023) classifies random sample of 3,299 Chinese solar patents into whether they are productivity improving (vs. product innovation) based on text Example patents
- Use this as a training dataset to classify all our patents into these process innovations (so closer to LBD) using random forest algorithm
- Cross validate using 15% hold-out sample and find high (90% +) accuracy
- Using counts of this sub-sample as an outcome

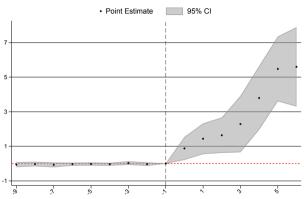
### **Results: LBD Patents**

**Table:** Learning-by-doing Patents (Aggregate ATT)

	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Patent	0.365**	0.187	0.604***	0.914***
	(0.149)	(0.186)	(0.235)	(0.377)
Observations	5,728	5,728	5,728	5,728

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01. 358 cities with 43 treated. 2004-20. Outcome is IHS of "LBD" patents count

## **Results: Production Capacity, Any subsidy**



Notes: SDID on 358 cities with 43 treated (2004-2013). Cohort-year specific ATTs aggregated into event studies. Outcome: IHS of total panel production capacity MWh by solar firms in a city-year.

Treatment is any subsidy. 95% SE cluster bootstrapped by city.

2007 - IHS



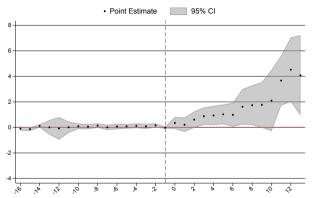
# **Results: Production Capacity**

**Table:** Solar Panel Production Capacity (Aggregate ATT)

	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Panel production	2.098***	0.587	2.496***	2.930***
	(0.532)	(0.467)	(0.575)	(0.773)
Observations	3,580	3,580	3,580	3,580

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. SDID estimates on 358 cities 2004-2013. Outcome is IHS of production capacity of solar firms in a city-year pair.

### **Results: Revenue**



Notes: SDID on 358 cities with 43 treated. Cohort-year specific ATTs aggregated into event studies. Outcome: IHS of total revenue by solar firms in a city-year.

Treatment is any subsidy. 95% SE cluster bootstrapped by city. 2004-2020.



### **Results: Revenue**

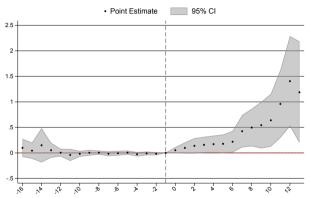
Table: Revenue (Aggregate ATT)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Revenue	1.015**	0.069	1.802***	2.563***
	(0.455)	(0.277)	(0.629)	(0.844)

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. SDID estimates on 358 cities 2004-2020. Outcome is IHS of revenue of solar firms in a city-year pair. The revenue is adjusted to account for multi-product firms leveraging firm-level export data



### **Results: Firm Count, Any subsidy**



Notes: SDID on 358 cities with 43 treated. Cohort-year specific ATTs aggregated into event studies. Outcome: IHS of total number of solar firms in a city-year.

Treatment is any subsidy. 95% SE cluster bootstrapped by city. 2004-2020.

2007 - IHS

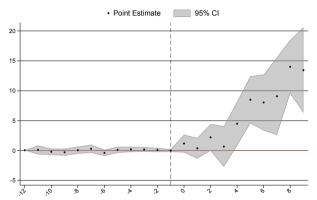
### **Results: Firm Count**

**Table:** Firm Count - Number of Solar Firms (Aggregate ATT)

	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Firm count	0.186***	0.060	0.288***	0.381***
	(0.064)	(0.043)	(0.090)	(0.135)
Observations	6,086	6,086	6,086	6,086

Notes: \* 0.1 \*\* 0.05 \*\*\*\* 0.01. SDID estimates on 358 cities 2004-2020. Outcome is IHS of count of solar firms in a city-year pair.

### **Results: Solar exports, Any subsidy**



Notes: SDID on 358 cities with 43 treated. Cohort-year specific ATTs aggregated into event studies. Outcome: IHS of total solar export value of solar firms in a city-year.

Treatment is any subsidy. 95% SE cluster bootstrapped by city. 2004-2016.

2007 - IHS



# **Results: Solar exports**

**Table:** Solar exports (Aggregate ATT)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Solar export value	3.192***	1.153	4.298***	6.092**
	(1.231)	(1.145)	(1.498)	(2.366)
Observations	4,654	4,654	4,654	4,654

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. Solar exports classified via HS6. SDID on 358 cities 2004-2016. Outcome is IHS.



### **Extensions & Robustness**

- Business stealing vs. technology spillovers (business stealing results)
- Productivity productivity results
- Pollution PM<sub>2.5</sub> results CO<sub>2</sub> results
- Placebos on GDP, non-solar patents, etc.
- Adding controls to SDID (GDP, population, income, tax revenue, ...)
- Total solar patents (including universities, non-solar firms, etc.) city-level patents
- Compositional change and dynamic effects (results for cohorts between 2007 and 2013)
- Results in levels, etc. (e.g. Chen and Roth, 2022)
- Magnitudes and Cost-Benefit

### **Results**

### Table: Positive Spillovers outweighs Business Stealing (cf. Bloom, Schankerman & Van Reenen, 2013)

	(1)	(2)	(3)	(4)	(5)
	All patents	Firm count	Revenue	Panel capacity	Solar export value
Any subsidy in an adjacent city	0.373***	0.099	0.617***	0.385	1.099**
	(0.096)	(0.055)	(0.199)	(0.263)	(0.491)
Observations	5,049	5,049	5,049	3,210	3,861

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01.



### **Extensions & Robustness**

- Business stealing vs. technology spillovers business stealing results
- Productivity productivity results
- Pollution PM<sub>2.5</sub> results
- Placebos on GDP, non-solar patents, etc.
- Adding controls to SDID (GDP, population, income, tax revenue, ...)
- Total solar patents (including universities, non-solar firms, etc.) City-level patents
- Compositional change and dynamic effects results for cohorts between 2007 and 2013
- Results in levels, etc. (e.g. Chen and Roth, 2022) results in levels
- Magnitudes and Cost-Benefit

### **Results**

**Table:**  $PM_{2.5}$  concentration (Levels, Aggregate ATT)

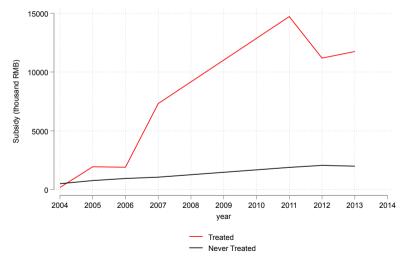
	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
PM 2.5 concentration	-0.611	-1.192***	-0.167	-0.161
	(0.441)	(0.581)	(0.394)	(0.584)
Observations	6,086	6,086	6,086	6,086
Mean of Dep. var.	38.58	38.58	38.58	38.58

Notes:  $^*$  0.1 \*\* 0.05 \*\*\* 0.07. The LHS variable is annual average  $\mu g/m^3$  concentration of PM<sub>2.5</sub> at 0.1 x 0.1 degree resolution. From this, we calculate area-weighted averages. The source is the V5. GL 02 data set.

### **Extensions & Robustness**

- Business stealing vs. technology spillovers business stealing results
- Productivity productivity results
- Pollution PM<sub>2.5</sub> results
- Placebos on GDP, non-solar patents, etc.
- Adding controls to SDID (GDP, population, income, tax revenue, ...)
- Total solar patents (including universities, non-solar firms, etc.)
- Compositional change and dynamic effects results for cohorts between 2007 and 2013
- Results in levels, etc. (e.g. Chen and Roth, 2022) results in levels
- Magnitudes and Cost-Benefit

# Mean subsidy for solar firms in treated vs. control cities ( RMB13m per city after 2009



# SDID analysis of impact on ASIE subsidies of introduction of policy

**Table:** Subsidy value (level)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Subsidy value (million RMB)	13.601*	-0.527	15.993*	24.177
	(7.693)	(1.293)	(9.276)	(17.621)
Observations	2,457	2,457	2,457	2,457
Mean of Dep. var.	1.492	1.492	1.492	1.492

 $<sup>\</sup>rightarrow$  These are: US\$1.9 million for any subsidy, US\$2.2 m for production subsidy, US\$3.4 m for innovation subsidy.

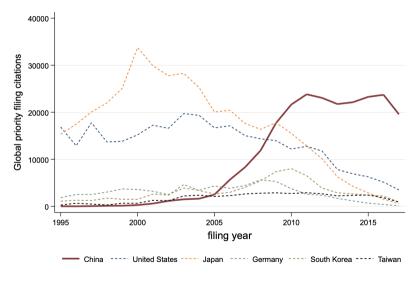
# **Back of Envelope Cost-Benefit**

- Consider steady state and abstract from GE effects. (split sample IV effect of subsidy)
- Using mean observed cost or estimated ATT marginal cost of subsidy + 15% admin costs + 100% deadweight cost of taxation = US \$4.4 million p.a. per policy
- Revenue benefits (US \$19 million p.a.) over four times higher.
- Removing all subsidy policies would reduce aggregate Chinese solar patent flow by about 25% a year
- Caveats: (i) Spillover and GE effects within China and overseas; (ii) Might be missing hidden costs such as other subsidies and distortions (e.g. Kalouptsidi (2018); Barwick, Kalouptsidi and Zahur (2021))

# **Conclusions and next steps**

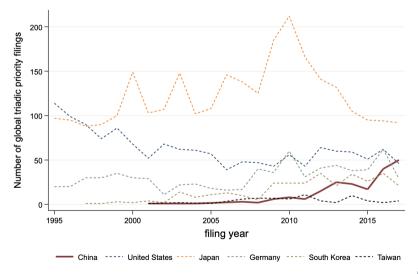
- New and comprehensive database on the Chinese solar industry and local solar industrial policy
- China's local solar production and innovation subsidies are effective at stimulating local solar industry (innovation, firm numbers, revenue, production, exports)
- Initial assessment of the cost of the policies points towards positive returns
- Theoretical model's initial predictions consistent with empirical analysis
- Next steps: model quantification and counterfactual analysis. Consider international version to look at global effects

### **Citations**





### **Triadic patents**

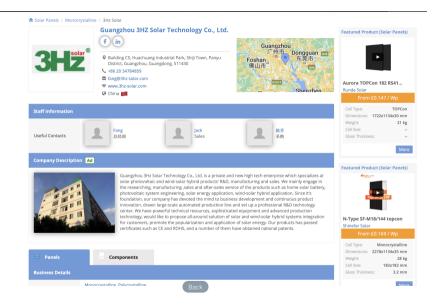


1st Sunergy  2ES  1	1	175-290 135-150 215-325 200-450 155-300
2Power	1	215-325 200-450
3D Energy	1	200-450
3G-Solar		
3Hz Solar China 3KM Power China 3S C C C C C C C C C C C C C C C C C C C		155-300
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35 Swiss Solar Solutions Star Solar Solar Solar Mina		410
SStar Solar China	1	40-600
	1	115-200
8.33 Solar Spain	1	240-370
	5	270-345
A. D. Global Synergies		3-300
A.R.E. Egypt		325-340
Abba <b>III</b> Italy		230-300
Abow Power China		5-350
ABi-Solar 📉 United States	18	275-470
Abotree Solar China		0.3-360
Abshine China 100		255-270
Access Solar Back		2.220









# **Spatial concentration of the Chinese solar industry**



# **Spatial concentration of the Chinese solar industry**



# Solar PV in the Chinese government's Five-Year Plans

#### 2001-2005 Tenth Five-Year Plan:

- Solar a targeted sector for first time, together with other renewable energies.
- In 2001 no solar industry.
- In 2005 considerable growth.

#### 2006-2010 Eleventh Five-Year Plan:

- Solar industry as an opportunity to attain technological leadership.
- Included funding for R&D and manufacturing development for the first time.
- Solar industry witnessed exceptional growth

#### • 2011-2015 Twelfth Five-Year Plan:

- Government kept pushing for solar adoption, supply-chain expansion and indigenous R&D.
- R&D goals gained in detail and scope

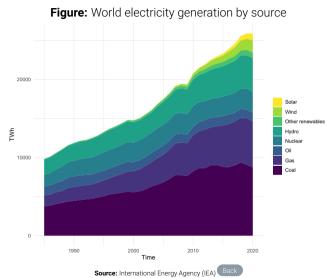
#### 2016-2020 Thirteenth Five-Year Plan:

- Targeting capacity and R&D expansion, as well as industry-wide cost-reduction.
- Includes Thirteenth Five Year Plan for Solar Energy Development.



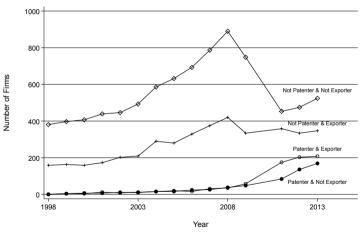


### Renewable electricity capacity, especially solar, has grown rapidly



# The productivity thresholds in the data

Figure: Number of firms (ASIE) in each group



Note: Firm-level data from ASIE, merged with SIPO.

# Optimal Profits (3 regimes)

$$\pi_{o,s}(\varphi) = \max \left\{ \sum_{d \neq \tilde{d}} \left\{ p_{od,s}(\varphi) q_{od,s}(\varphi) - w_o \frac{\tau_{od,s} a_{o,s} q_{od,s}(\varphi)}{\varphi} \right\} - w_o f_{o,s}, \right.$$

$$\left. \sum_{d} \left\{ p_{od,s}(\varphi) q_{od,s}(\varphi) - w_o \frac{\tau_{od,s} a_{o,s} q_{od,s}(\varphi)}{\varphi} - w_o f_{o,\tilde{d},s}^x \right\} - w_o f_{o,s}, \right.$$

$$\left. \sum_{d} \left\{ p_{od,s}(\varphi) q_{od,s}(\varphi) - w_o \frac{\tau_{od,s} a_{o,s} q_{od,s}(\varphi)}{\xi_{o,s} \varphi} - w_o f_{o,\tilde{d},s}^x \right\} - w_o f_{o,s} - w_o \phi_{o,s} f_{o,s}^i \right\}$$

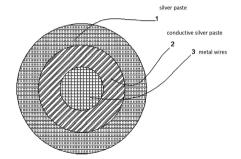
Back to thresholds

### **LBD-Patent: Patent as process innovation**

#### Grid Line Structure for Solar Cell manufacturing (CN104752533A)

This invention comprises metal wires and conductive silver paste. The grid line is woven from metal wires, with a layer of silver paste applied to the metal wires which ensures excellent adhesion between the silver paste and the metal wires as well as strong ohmic contact between the sub-grid line and the silicon wafer. The silver paste used for the main grid line does not contain glass material, which ensures good adhesion between the main grid line and the silicon wafer and reduces the recombination of minority carriers under the main grid line.

Compared with the prior art, the present invention greatly reduces the amount of (expensive) silver paste used generating big cuts in production costs. It ensures excellent aspect ratios of the grid lines, eliminating the possibility of broken lines and false prints, thereby improving the photovoltaic conversion efficiency of the solar cell, and being suitable for large-scale industrial production.

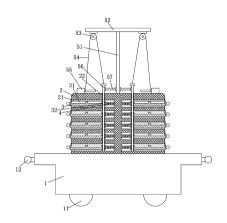


Back to Data Section X Back to Results Section

### **LBD-Patent: Patent as process innovation**

Transfer Assembly of a Solar Cell (CN208706675U)

The utility model discloses a transfer assembly of a solar cell piece with a metal-stacked electrode. The assembly comprises a trolley body, a storage member arranged on the top of the trolley body, and a positioning component arranged on the storage member. A plurality of slots are opened on the storage member, and a storage plate is slidably connected in each slot. The top of the storage plate is provided with a groove, a spring is provided on the inner wall of each slot, the spring is connected to the storage plate, a first connecting hole is opened on the storage plate, and a second connecting hole penetrating all the slots is opened on the storage member. The positioning component includes a support column, a crossbar, a pulley, a rope, a motor, a limit rod, and a sliding block. The utility model delivers the solar cell piece through the newly designed transfer assembly. The structure is simple, easy to install and transport, and will not damage the solar cell piece during transportation, reducing the defect rate and ensuring product quality.

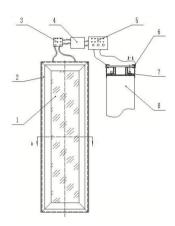




### **Non-LBD Patent**

#### Road Cliff Lighting Device (CN212273899U)

This utility model patent relates to a road cliff photovoltaic lighting device, which includes a road cliff stone or road guardrail connected to the outer surface of a photovoltaic component. The photovoltaic component is connected to the inverter and battery through a controller in sequence, and the controller is connected to the light strip. The light strip is located on one side of the road cliff stone or road quardrail facing the center of the road. By combining the photovoltaic power generation system with the road cliff or guardrail lighting. photovoltaic power generation, which serves as green energy, is closely integrated with transportation, solving the power supply and subsequent maintenance problems of traditional road lighting and reducing construction and maintenance costs. It also produces an uninterrupted power supply to indicate the road dividing lines and boundary lines, guiding the passage of vehicles and pedestrians, relieving driving fatigue and beautifying the road.



John Van Reenen

### **Non-LBD Patent**

#### **New Phosphide Material**

The present invention provides a carbon-doped P-type gallium phosphide material, in which carbon is used as the doping element of the P-type gallium phosphide semiconductor material. The preparation method of the material is to use metal organic chemical vapor deposition technology, introduce organic gallium source and phosphorus source into the reaction chamber, let them decompose at high temperature, and react on the surface of the substrate to produce gallium phosphide material. During the generation of gallium phosphide material, carbon impurities are introduced by inputting substances containing carbon elements, or by utilising carbon atoms generated by the organic gallium source during thermal decomposition. In the present invention, carbon replaces Mg or Zn. Since carbon doping has a small diffusion coefficient and stable properties, highly doped GaP materials can be produced, which are characterised by high efficiency, low diffusion, and high stability.

### **Descriptive Statistics**

	Mean	Std. Dev.	Sample Size
SIPO, 2004-2020, 358 cities:			
Total patents by solar firms	13.1	111.3	6,086
Design patents	1.2	10.4	6,086
Utility model and invention patents	11.9	102.8	6,086
Orbis and Qichacha, 358 cities:			
Total number of solar firms, 2004-2020	2.9	10.2	6,086
Total revenue of solar firms, RMB, billions, 2004-2020	0.218	1.38	6,086
Customs, 358 cities:			
Total export value of solar firms, millions USD, 2004-2016	24.8	186	4,654
Total export volume of solar firms, millions, 2004-2015	3.18	43.7	4,296
Average export price of solar firms, USD, 2004-2015	9,716	480,762	4,296

**Notes:** Each observation is city-year pair. There are up to 358 cities between 2004 and 2020 (6,086 observations), but different datasets may have lower numbers of observations as noted in the table. The revenue numbers are adjusted to account for multi-product firms.





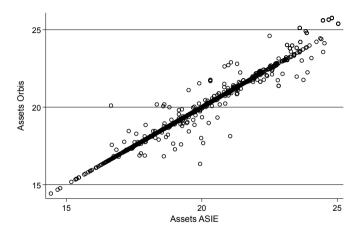
### **Descriptive Statistics**

	Mean	Std. Dev.	Sample Size
ENF, 2004-2013, 358 cities:			
Total Solar Panel capacity, MWh	82.4	483.3	3,580
Total Solar Panel production, MWh	40.7	265.5	3,580
Total Solar Cell capacity, MWh	50.8	353.4	3,580
Total Solar Cell production, MWh	31.3	233.0	3,580
Total Number of Solar Panel firms	0.9	3.5	3,580
Total Number of Solar Cell firms	0.2	1.0	3,580
Statistics Yearbook, 2004-2020, 284 cities:			
GDP, billion RMB	196.0	307.2	4,828
Population, thousand	4,453	3,176	4,828
GDP per capita, RMB	43,497	46,936	4,828

**Notes:** Each observation is city-year pair. There are up to 358 cities between 2004 and 2020 (6,086 observations), but different datasets may have lower numbers of observations as noted in the table.

Back to Data Section

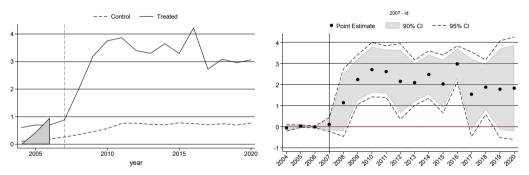
### **Validation with ASIE**



**Notes:** The axis is the log(assets) in the ASIE data set, and the y-axis is the log(assets) in the Orbis data set. Each point is one firm in one year. If we fit a linear line, the coefficient is 1.01,  $p_i$ 0.01, and  $R^2$  = 0.9679

### Results: 2007 cohort, Patents

#### Figure: Number of patents by solar firms - Any subsidy (2007 example)

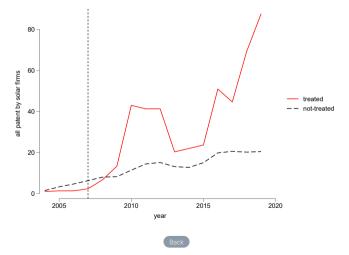


Notes: SDID on 358 cities, 3 (Jonzhou, Xinju & Yangzhou) introduced policy in 2007. Outcome: IHS of patents by solar firms in a city-year. SE cluster bootstrapped by city.



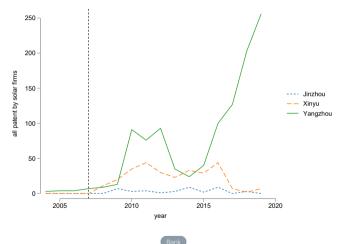
# Results: 2007 cohort raw trends, Patents

Figure: Number of patents by solar firms for the treated and control group in 2007



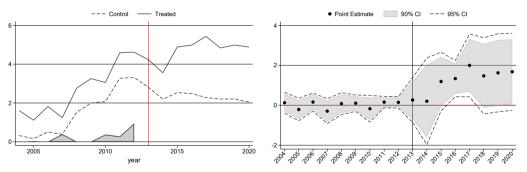
### Results: 2007 cohort raw trends, Patents

Figure: Number of patents by solar firms for the three cities treated in 2007



### Results: 2013 cohort, Patents

Figure: Patent - Any subsidy (2013 example)

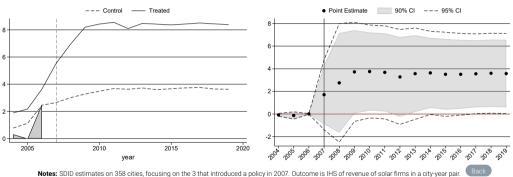


Notes: SDID estimates on 358 cities, focusing on the 3 that introduced a policy in 2013. Outcome IHS of patents by solar firms in a city-year. SE cluster bootstrapped by city.



## Results: 2007 cohort, Revenue

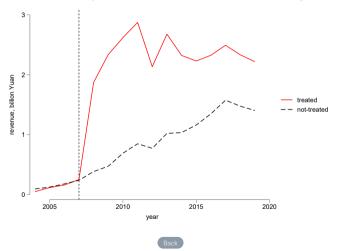
Figure: Revenue - Any subsidy (2007 example)



Notes: SUID estimates on 358 cities, focusing on the 3 that introduced a policy in 2007. Outcome is IHS of revenue of solar firms in a city-year pair.

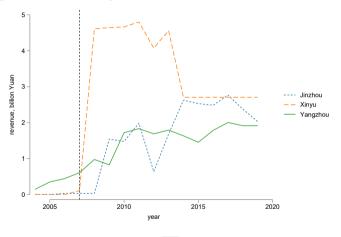
# Results: 2007 cohort raw trends, Revenue

Figure: Total revenue by solar firms for the treated and control group in 2007



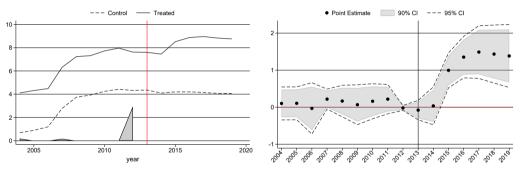
# Results: 2007 cohort raw trends, Revenue

Figure: Total revenue by solar firms for the three cities treated in 2007



### Results: 2013 cohort, Revenue

**Figure:** Revenue - Any subsidy (2013 example)

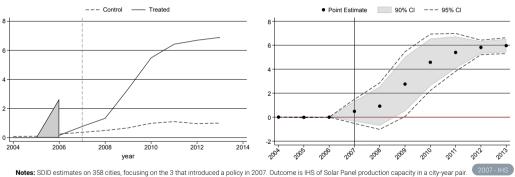


Notes: SDID estimates on 358 cities, focusing on the 3 that introduced a policy in 2013. Outcome is IHS of revenue of solar firms in a city-year pair. SE cluster bootstrapped by city.



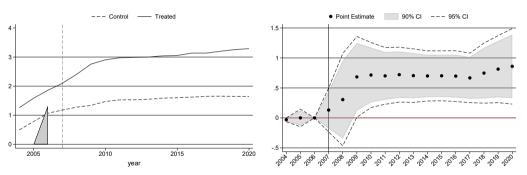
# **Results: 2007 cohort, Production Capacity**

**Figure:** Panel Production Capacity - Any subsidy (2007 example)



## Results: 2007 cohort, Firm count

Figure: Firm Count - Number of Solar Firms - Any subsidy (2007 example)

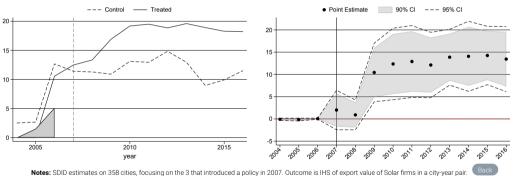


Notes: SDID estimates on 358 cities, focusing on the 3 that introduced a policy in 2007. Outcome is IHS of number of solar firms in a city-year pair.



# Results: 2007 cohort, Solar export value

**Figure:** Solar export value - Any subsidy (2007 example)



# **Results: Total exports**

**Table:** Total exports (Aggregate ATT)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Export value	2.451**	0.658	3.217**	4.160**
	(1.178)	(1.130)	(1.443)	(2.143)
Observations	4,654	4,654	4,654	4,654

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. SDID on 358 cities 2004-2016. Outcome is IHS.



**Table:** Productivity (Aggregate ATT)

Panel A	(1)	(2)	(3)	(4)
Period: 2004-2020	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Revenue	1.015**	0.069	1.802***	2.563***
	(0.455)	(0.277)	(0.629)	(0.844)
Labor	0.788**	0.042	1.498***	1.815**
	(0.350)	(0.203)	(0.575)	(0.825)
Capital	0.526	-0.186	1.260**	1.712**
	(0.354)	(0.175)	(0.518)	(0.799)
Observations	6,086	6,086	6,086	6,086

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. The revenue, labor and capital numbers are adjusted to account for multi-product firms leveraging firm-level export data



**Table:** Productivity (Aggregate ATT) cont.

Panel B	(1)	(2)	(3)	(4)
Period: 2004-2013	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Revenue	1.776***	0.294	2.221***	2.653***
	(0.570)	(0.209)	(0.654)	(1.017)
Panel production capacity	2.098***	0.587	2.496***	2.930***
	(0.532)	(0.467)	(0.575)	(0.773)
Labor	1.444**	0.139	1.809**	2.049**
	(0.606)	(0.242)	(0.721)	(1.032)
Capital	1.177**	0.103	1.494**	1.792*
	(0.524)	(0.246)	(0.611)	(0.923)
Observations	3,580	3,580	3,580	3,580

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. The revenue, labor and capital numbers are adjusted to account for multi-product firms leveraging firm-level export data



**Table:**  $PM_{2.5}$  concentration (Levels, Aggregate ATT)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
PM 2.5 concentration	-0.611	-1.192***	-0.167	-0.161
	(0.441)	(0.581)	(0.394)	(0.584)
Observations	6,086	6,086	6,086	6,086
Mean of Dep. var.	38.58	38.58	38.58	38.58

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. The LHS variable is annual average  $\mu g/m^3$  concentration of PM<sub>2.5</sub> at 0.1 x 0.1 degree resolution. From this, we calculate area-weighted averages. The source is the V5. GL.02 data set.



Table: CO<sub>2</sub> EMISSIONS

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Annual CO <sub>2</sub> emissions	-0.038**	-0.042*	-0.028	-0.020
	(0.015)	(0.023)	(0.017)	(0.028)
Observations	4,872	4,872	4,872	4,872

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01. Each observation is an admin2 level region and there are 348 admin2 regions in China with available data. Time: 2004-2017. Each column is one SDID regression. The coefficient is the ATT which averages the staggered treatment effect. The outcome variable is annual  $CO_2$  emissions and it is transformed using IHS. Its source is the county-level annual data set of (?,?), which we remap to our admin2 regions. All regressions without controls.





#### Table: Positive Spillovers outweighs Business Stealing (cf. Bloom, Schankerman & Van Reenen, 2013)

	(1)	(2)	(3)	(4)	(5)
	All patents	Firm count	Revenue	Panel capacity	Solar export value
Any subsidy in an adjacent city	0.373***	0.099	0.617***	0.385	1.099**
	(0.096)	(0.055)	(0.199)	(0.263)	(0.491)
Observations	5,049	5,049	5,049	3,210	3,861

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. The revenue numbers are adjusted to account for multi-product firms leveraging firm-level export data



• Cross-city spillovers positive, but smaller coefficients than own-effects. Also true for other policies.

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- Cross-city spillovers positive, but smaller coefficients than own-effects. Also true for other policies.
- Might expect this from demand policies, but supply policies expected to have negative effects through business stealing
- Suggestive of positive cross-city technological spillovers that outweigh business stealing (see Bloom, Schankerman and Van Reenen, 2013).
- Investigating using patent citation patterns and alternative distance metrics.



## Other policies: Innocom

- Wei et al. (2023) and Chen et al. (2021) examine Innocom, a major policy which after 2008 increased incentives for patenting and R&D through lower tax
- Had many features which led to low quality patents and relabeling of expenses
- But unlikely that this correlated with solar policies (a time effect). Placebo on non-solar patents show zero effects
- Wei et al. (2023) show many purchases of patents to hit six patents used by bureaucrats as indicator
- We only use first filing. Also examine through dropping firms with a spike at 6 patents.



Table: Controlling for GDP per capita

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
All patent	0.483**	0.226	0.867***	1.001***
	(0.205)	(0.242)	(0.220)	(0.341)
☐ Design patents	0.187	0.275	0.240	0.141
	(0.132)	(0.190)	(0.167)	(0.254)
☐ Invention/utility model patents	0.527**	0.191	0.960***	1.051***
	(0.213)	(0.241)	(0.232)	(0.361)
<ul> <li>Solar patents</li> </ul>	0.523***	0.247	0.802***	0.875***
	(0.191)	(0.230)	(0.204)	(0.339)
<ul> <li>Non-solar patents</li> </ul>	0.254	-0.061	0.739***	0.801**
	(0.182)	(0.215)	(0.217)	(0.349)
Firm count	0.210***	0.030	0.380***	0.396***
	(0.081)	(0.031)	(0.125)	(0.138)
Revenue	1.007***	0.083	1.767***	2.496***
	(0.458)	(0.197)	(0.505)	(0.686)

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. The revenue numbers are adjusted for to account for multi-product firms.





**Table:** Controlling for GDP per capita (cont.)

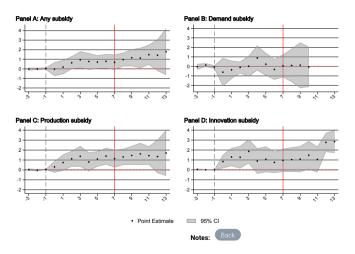
	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Panel capacity	2.025***	0.531	2.415***	2.848***
	(0.466)	(0.428)	(0.470)	(0.705)
Solar export value	4.515***	1.367*	6.250***	8.967***
	(0.970)	(0.741)	(1.428)	(2.136)
Export value	2.409***	0.577	3.210**	4.041**
	(0.886)	(1.009)	(1.292)	(1.992)

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01.



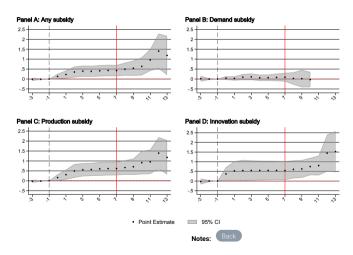
### Results: Patents, Cohorts between 2007 and 2013

Figure: Total patents, cohorts between 2007 and 2013



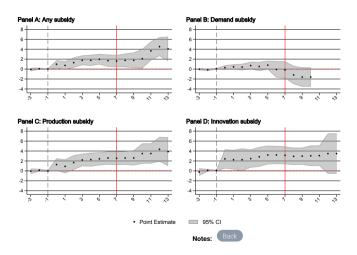
### Results: Firm count, Cohorts between 2007 and 2013

Figure: Firm count, cohorts between 2007 and 2013



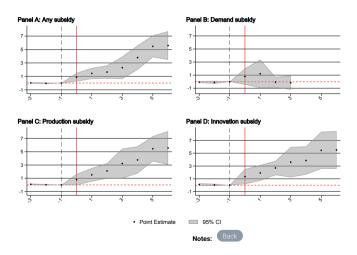
#### Results: Revenue, Cohorts between 2007 and 2013

Figure: Revenue, cohorts between 2007 and 2013



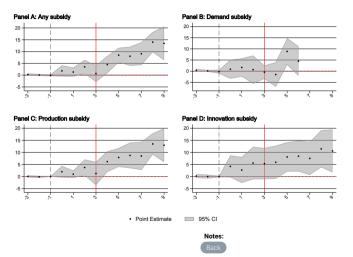
# Results: Panel capacity, Cohorts between 2007 and 2013

Figure: Panel capacity, cohorts between 2007 and 2013



## Results: Solar export value, Cohorts between 2007 and 2013

Figure: Solar export value, cohorts between 2007 and 2013



**Table:** Levels results (Patents)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
All patents	6.310	-7.076	20.046**	25.613*
	(9.949)	(14.578)	(9.569)	(14.873)
Observations	6,086	6,086	6,086	6,086
Mean of Dep. var.	13.128	13.128	13.128	13.128

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01.



Table: Levels results (Revenue)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Revenue (million RMB)	135	-0.95	329**	397**
	(123)	(109)	(148)	(179)
Observations	6,086	6,086	6,086	6,086
Mean of Dep. var.	157	157	157	157

Notes: \* 0.1 \*\* 0.05 \*\*\* 0.01. The revenue numbers are adjusted to account for multi-product firms leveraging firm-level export data



#### Table: Levels results (Panel capacity)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Panel capacity (MWh)	319.567**	138.574	366.728**	480.764***
	(128.377)	(127.902)	(147.783)	(175.088)
Observations	3,580	3,580	3,580	3,580
Mean of Dep. var.	82.449	82.449	82.449	82.449

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01.

**Table:** Levels results (Firm count)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Firm count	1.199	-0.257	2.505*	2.900
	(0.898)	(0.617)	(1.462)	(2.122)
Observations	6,086	6,086	6,086	6,086
Mean of Dep. var.	2.872	2.872	2.872	2.872

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01.

Table: Levels results (Solar exports)

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Solar export value (million dollar)	22.1*	4.6	26.9**	31.9*
	(12.4)	(13.7)	(12.7)	(17.3)
Observations	4,654	4,654	4,654	4,654
Mean of Dep. var.	19.27	19.27	19.27	19.27
N - 1 + 0 1 tot 0 0 5 total 0 0 1				

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01.

**Table:** City-level total solar patents

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Patent	0.444***	0.114	0.662***	1.029***
	(0.150)	(0.138)	(0.213)	(0.219)
Observations	6,086	6,086	6,086	6,086

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01.

Table: LEARNING-BY-DOING PATENTS

	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Patent	0.365**	0.187	0.604***	0.914***
	(0.149)	(0.186)	(0.235)	(0.377)
Observations	5,728	5,728	5,728	5,728

**Notes:** \* 0.1 \*\*\* 0.05 \*\*\*\* 0.01. Each observation is an admin2 level region and there are 358 admin2 regions in China. 43 regions are treated by any subsidy. Time: 2004-2020. Each column is one sdid regression. Without controls. The coefficient is the ATT which averages the staggered treatment effect. All regressions without controls. 25.6% of the utility + invention patents are classified as LBD patents.





#### **Placebo Non-solar Patents**

Table: PLACEBO: CITY-LEVEL TOTAL NON-SOLAR PATENTS

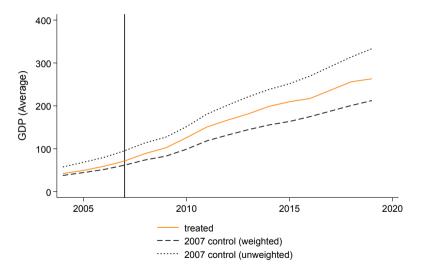
	(1)	(2)	(3)	(4)
	Any subsidy	Demand subsidy	Production subsidy	Innovation subsidy
Patent	-0.064	0.004	-0.118	-0.034
	(0.438)	(0.965)	(0.309)	(0.811)
Observations	6,086	6,086	6,086	6,086

**Notes:** \* 0.1 \*\* 0.05 \*\*\* 0.01. Outcome is total patents (mainly non-solar) Each observation is an admin2 level region and there are 358 admin2 regions in China. 43 regions are treated by any subsidy. Time: 2004-2020. Each column is one sdid regression. The coefficient is the ATT which averages the staggered treatment effect. All regressions without controls

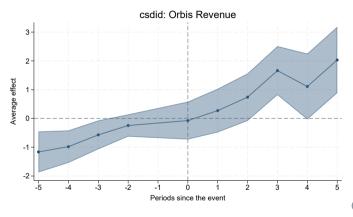




## **Characterising the control group**

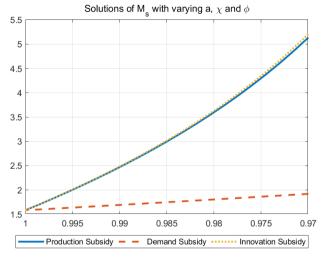


### **Potential pretrend**





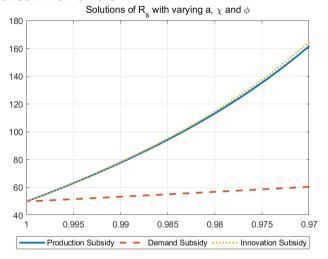
### **Simulation Results: Number of Firms**







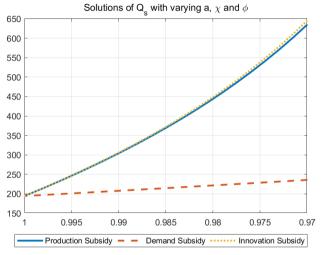
#### **Simulation Results: Revenue**







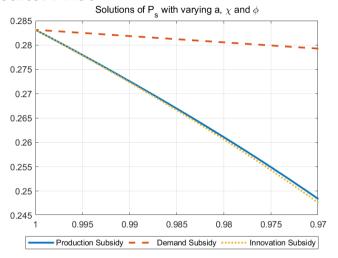
### **Simulation Results: Quantity**







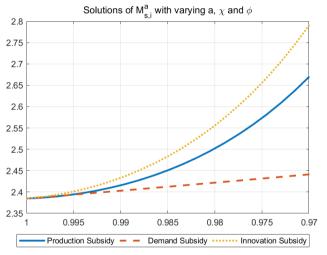
#### **Simulation Results: Price**





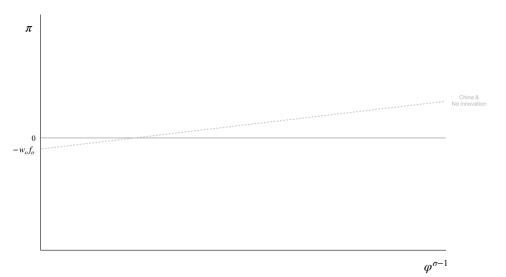


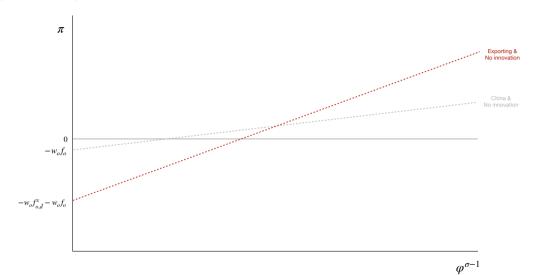
### **Simulation Results: Aggregate**

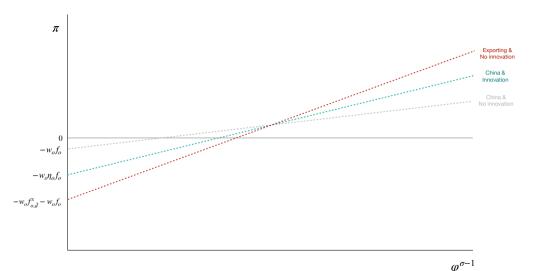


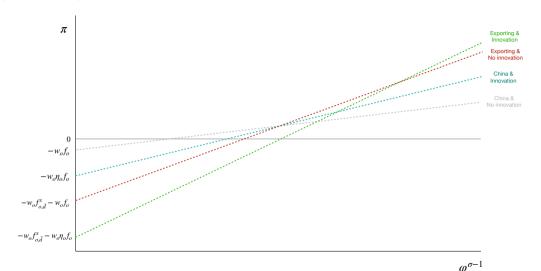


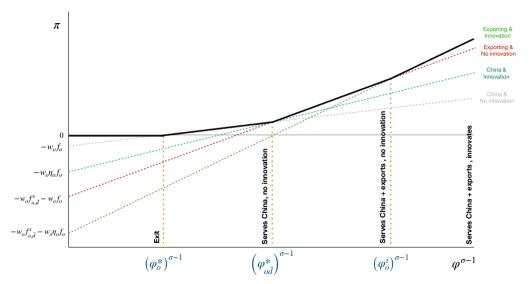


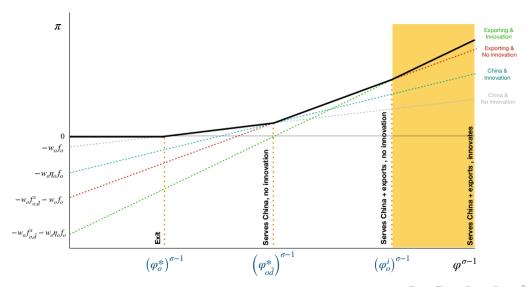




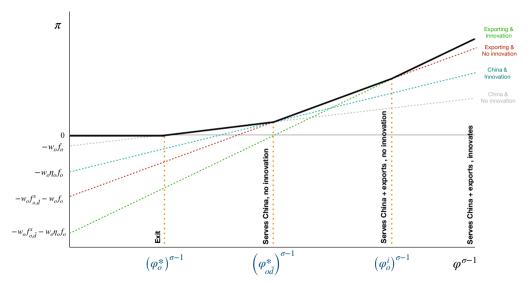




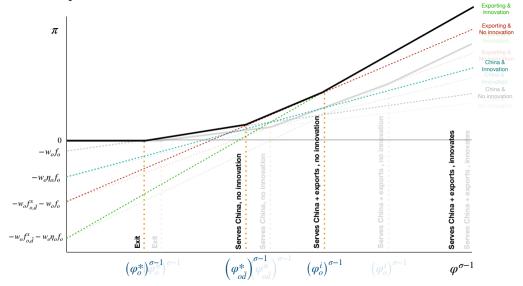




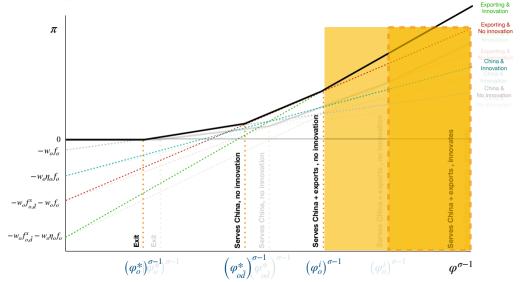
### Impacts of place-based PRODUCTION subsidies



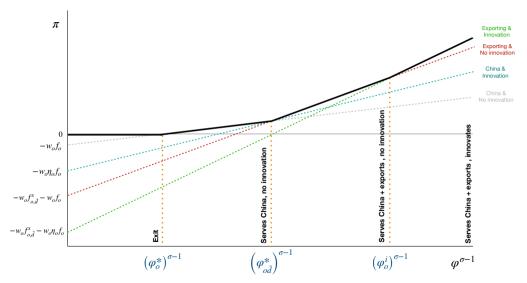
# Impacts of place-based PRODUCTION subsidies



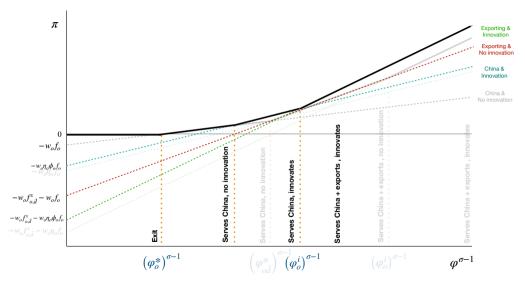
### Impacts of place-based PRODUCTION subsidies



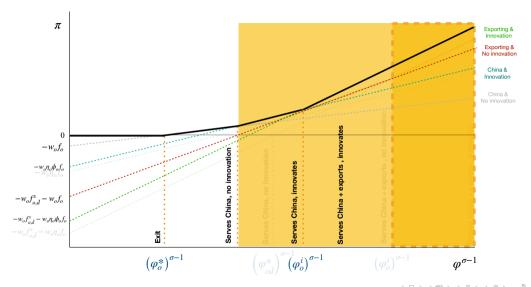
### Impacts of place-based INNOVATION subsidies



### Impacts of place-based INNOVATION subsidies



### Impacts of place-based INNOVATION subsidies



$$\Pi_{o,s}(\varphi) = \max \left\{ \underbrace{\sum_{d \neq \bar{d}} \left\{ \frac{(\sigma_s - 1)^{\sigma_s - 1}}{\sigma_s^{\sigma_s}} \frac{E_{d,s}}{\left(P_{d,s}\right)^{1 - \sigma_s}} \left( \frac{w_o \tau_{od,s} \left(1 - s_{o,s}\right)}{\varphi} \right)^{1 - \sigma_s} \right\} - w_o f_{o,s},}_{\text{Serves China, no innovation}}$$

$$\sum_{d} \left\{ \frac{(\sigma_{s} - 1)^{\sigma_{s} - 1}}{\sigma_{s}^{\sigma_{s}}} \frac{E_{d,s}}{(P_{d,s})^{1 - \sigma_{s}}} \left( \frac{w_{o} \tau_{od,s} (1 - s_{o,s})}{\varphi} \right)^{1 - \sigma_{s}} \right\} - w_{o} f_{o,\tilde{d},s}^{x} - w_{o} f_{o,s},$$

Serves China & exports, no innovation

$$\underbrace{\sum_{d} \left\{ \frac{\left(\sigma_{s}-1\right)^{\sigma_{s}-1}}{\sigma_{s}^{\sigma_{s}}} \frac{E_{d,s}}{\left(P_{d,s}\right)^{1-\sigma_{s}}} \left( \frac{w_{o}\tau_{od,s}\left(1-s_{o,s}\right)}{\xi_{o,s}\varphi} \right)^{1-\sigma_{s}} \right\} - w_{o}f_{o,\tilde{d},s}^{x} - w_{o}\phi_{o,s}\eta_{o,s}f_{o,s}} \right\}}$$

Serves China & exports, innovates



#### Model

#### **Summary**

- Demand for electricity decided locally (Nested CES)
- A local "Grid Planner" builds clean and dirty power plants (e.g. solar vs. coal) using components (e.g. solar panels) sourced across multiple Chinese cities (subject to transport costs)
- Local solar manufacturers have heterogeneous productivity.
- They make endogenous entry, exit, production, exporting, and technology upgrading (innovation) decisions
- Model provides intuition for differential impact of differentially targeted place-based subsidies (installation/demand, production, and innovation) on these multiple outcomes

### **Timing of Decisions**

- Entrepreneurs pay a sunk entry cost (enter), draw productivity, and decide whether to:
  - produce (stay in the market)
  - produce and export overseas
  - 3 produce, export and innovate
- 2 Three fixed costs (& associated productivity cutoffs):
  - production
  - 2 exporting
  - 3 innovation
- Innovation reduces marginal cost of production
- $oldsymbol{\Phi}$  Producing firms in origin city o serve multiple destination cities d paying iceberg trade costs
- **5** Demand for intermediates across all Chinese cities (and overseas) from different grid planners influences solar manufacturer decisions

# **Demand for energy sources**

• In each destination city d, representative consumer utility from electricity services  $e_d$ :

$$U_d = u\left(e_d\right) \tag{7}$$

• Electricity services installed in each city by Grid Planner, who builds power plants combining output from a clean and dirty energy sector, s and s' (e.g. solar vs. coal):

$$e_d = \left(\kappa_{d,s} e_{d,s}^{\rho} + \kappa_{d,s'} e_{d,s'}^{\rho}\right)^{1/\rho} \tag{8}$$

### **Demand for energy sources**

ullet Grid planner supplies as much energy as possible in the minimal cost way given income of representative consumer,  $I_d$ 

$$\begin{aligned} \max_{e_{d,s},e_{d,s'}} \left(\kappa_{d,s'}e_{d,s'}^{\rho} + \kappa_{d,s}e_{d,s}^{\rho}\right)^{1/\rho} \\ \text{s.t. } P_{d,s}e_{d,s} + P_{d,s'}e_{d,s'} = I_d \end{aligned}$$

• Which yields our solar installation demand function,  $e_s^*$ :

$$e_{d,s}^{*}(P_{d,s}, P_{d,s'}, I_{d}) = \left(\frac{\kappa_{d,s}}{P_{d,s}}\right)^{\sigma} \frac{I_{d}}{\kappa_{d,s'}^{\sigma} P_{d,s'}^{1-\sigma} + \kappa_{d,s}^{\sigma} P_{d,s}^{1-\sigma}}$$
(9)

### Demand for energy sector manufactured inputs (e.g. solar panels)

• To generate output for each energy sector, Grid Planner in city d combines intermediate inputs,  $q_{od,s}(\omega)$  = quantity of variety  $\omega$  manufactured in city o supplied to d using CES:

$$e_{d,s} = \left(\sum_{o} \int_{\omega \in \Omega_{o,s}} q_{od,s}(\omega)^{\frac{\sigma_s - 1}{\sigma_s}} d\omega\right)^{\frac{\sigma_s}{\sigma_s - 1}}$$
(10)

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• To meet the optimal energy demand, grid planner chooses solar panels from all cities given their prices,  $p_{od,s}$ . This will determine price indices  $P_{d,s}$  and  $P_{d,s'}$ .

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- To meet the optimal energy demand, grid planner chooses solar panels from all cities given their prices,  $p_{od,s}$ . This will determine price indices  $P_{d,s}$  and  $P_{d,s'}$ .
- Solving this constrained optimization problem gives a demand for each variety:

$$q_{od,s}(\omega) = \left(\frac{p_{od,s}(\omega)}{P_{d,s}}\right)^{-\sigma_s} \left(\frac{\kappa_{d,s}}{P_{d,s}}\right)^{\sigma} \frac{I_d}{\kappa_{d,s'}^{\sigma} P_{d,s'}^{1-\sigma} + \kappa_{d,s}^{\sigma} P_{d,s}^{1-\sigma}}$$
(11)

# **Solar Panel manufacturing technology**

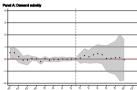
#### **Production process:**

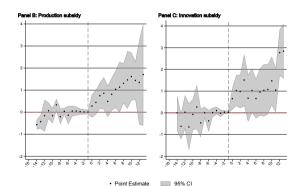
- Firms first need to pay a sunk cost  $w_o f_{o,s}^e$  to operate
- After paying this cost, they draw their production productivity  $\varphi$ , from a Pareto distribution
- To produce, firms use a composite factor of production  $L_{o,s}$  with unit cost  $w_o$
- Producing  $q_{o,s}(\varphi)$  units of a variety, involves a cost  $w_o f_{o,s} + \frac{w_o q_{o,s}}{\varphi}$ , where:
  - $f_{o,s}$ : fixed cost
  - $\frac{1}{\varphi}$ : marginal cost

#### Innovation/technology upgrading:

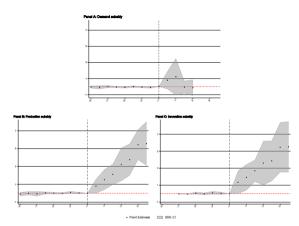
- Upon observing its initial productivity  $\varphi$ , a firm can upgrade its technology (innovate)
- By incurring a fixed cost:  $\eta_{o,s}f_{o,s}$ , with  $\eta_{o,s}>1$ , it reduces marginal cost to:  $\frac{1}{\xi_{o,s}\varphi}$ , with  $\xi_{o,s}>1$

# **Results: Patents, Subsidy Types**





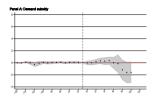
### **Results: Production Capacity, Subsidy types**

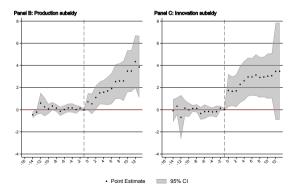


Notes: SDID on 358 cities with 43 treated. Cohort-year specific ATTs aggregated into event studies. Outcome: IHS of total panel production capacity MWh by solar firms in a city-year.

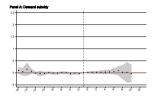
Treatment varies by panel. 95% SE cluster bootstrapped by city.

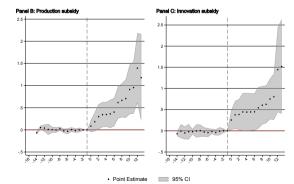
### **Results: Revenue, Subsidy types**





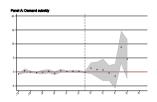
### **Results: Firm Count, Subsidy types**

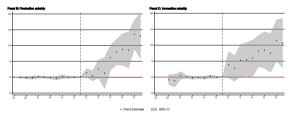




### **Results: Solar exports, Subsidy types**

Figure: Solar export value - Subsidy types





Notes: SDID on 358 cities with 43 treated. Cohort-year specific ATTs aggregated into event studies. Outcome: IHS of total solar export value of solar firms in a city-year.

Treatment varies by panel, 95% SE cluster bootstrapped by city.