

## John Van Reenen

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*This version: 28<sup>th</sup> September 2024*

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*Nationality:* British  
*Date of Birth:* 26<sup>th</sup> December 1965

*Languages:* English, French  
*Personal:* Married

My research can also be found on <http://ideas.repec.org/e/pva45.html>  
Management work: [WMS](#) and [MOPS](#)  
US Healthcare: <http://www.healthcarepricingproject.org/>

### Awards and Prizes

2022 Awarded Honorary Foreign Membership of the [American Economic Association](#)

2021 [WRDS](#) Award for best [paper](#) in empirical finance

2019 [NIHCM](#) Foundation Award for research into healthcare

2017 [HBR-McKinsey](#) Prize for best management article

2016 [OBE](#) (Officer of the Order of the British Empire) awarded by the Queen for "For services to Economics and Public Policy Making"

2014 [European Investment Bank](#) Prize for Excellence in Economic and Social Research

2011 Arrow Prize (IHEA) for best [paper](#) in health economics

2009 [Yrjö Jahnsson Award](#). This is prize to the best economist under the age of 45 "who has made a contribution that is significant to economics in Europe". The prize is the most prestigious award in European economics: it is the European equivalent to the US Bates Clark Medal.

Excellence in Refereeing Award, *American Economic Review*, 2010-2013

Thomson-Reuters World's most highly [cited](#) researchers in Economics and Business

On REPEC research impact, I am ranked as one of the [top](#) researchers in the world.

### Current Positions

*Chair, Council of Economic Advisors to UK Chancellor Rachel Reeves* (2024-)  
<https://www.theguardian.com/politics/article/2024/jul/11/rachel-reeves-to-announce-economic-advisory-council-to-boost-uk-growth>

*Ronald Coase School Professor*, Department of Economics, London School of Economics  
*Director, POID*, Programme on Innovation and Diffusion (2020-2024), <https://poid.lse.ac.uk/>  
*Digital Fellow*, MIT Initiative for the Digital Economy (2020-21)  
*Associate Editor*, American Economic Review, (since 2016)  
*Associate Editor*, Quarterly Journal of Economics, (since 2019)  
*Associate Editor*, Econometrica, (since 2021)  
*Fellow* of the Econometric Society (since 2012) <http://www.econometricsociety.org/>  
*Fellow* of the British Academy (since 2010) <http://www.britac.ac.uk/> and member of the S2 Committee  
*Fellow* of the Society for Labor Economists (since 2013) <http://www.sole-jole.org/>  
*Research Fellow* (since 2010) Institute for the Study of Labour (IZA), <http://www.iza.org/>  
*Research Associate* (since 2006) National Bureau of Economic Research, [www.nber.org](http://www.nber.org)  
*Senior Research Associate* Harvard Labor and Work-life Program (since 2006),  
<http://www.law.harvard.edu/programs/lwp/LWPstaff.html>  
*Faculty Affiliate*, MIT Blueprints Lab (from 2021) <https://blueprintlabs.mit.edu/>  
*Research Fellow*, CES-IFO (since 2014)  
*Research Affiliate* Study of Poverty and Inequality Center at Stanford University (since 2006)  
*Research Fellow* (since 1994) Center for Economic Policy Research ([www.cepr.org](http://www.cepr.org)), IO and Labour  
*Executive Committee Member*, European Association of Industrial Economics (since 2010)  
*Executive Committee Member*, European Economic Association (Since 2011)  
*International Journal of Industrial Organization Scientific Advisory Board* (since 2013)  
*Academic Associate*, Charles River Associates (since 2000)  
*Governor*, National Institute of Economic and Social Research (since 2014)

## **Previous Positions**

- (i) *Editorial Board Member*, Microeconomic Insights (2018-2023)
- (ii) *Gordon Y. Billard Professor of Management and Economics* Joint appointment in MIT Department of Economics and Applied Economics Group, Sloan School of Management (2016-2020)
- (iii) *BP Visiting Professor*, London School of Economics (2019)
- (iv) *Director* of the Centre for Economic Performance (2003-16). <http://cep.lse.ac.uk/>
- (v) *Professor* of Economics, London School of Economics (2003-16), <http://www.lse.ac.uk/>
- (vi) *President* of the Economics Section of the British Science Association, 2014
- (vii) *Visiting Professor*, Economics Department, Harvard University (2013-14)
- (viii) *Distinguished Visiting Professor*, Princeton University (February, 2009)
- (ix) *Denning Visiting Professor of Global Business and Economics* (2008-09), Economics Group, Stanford Business School
- (x) *Professor*, Department of Economics, University College London (1994-2003)
- (xi) *Visiting Professor*, Department of Economics UC Berkeley (1998- 1999)
- (xii) *Commissioner*, City Growth Commission Inquiry (chaired by Jim O'Neill) 2014-15  
<http://www.citygrowthcommission.com/publication/final-report-unleashing-metro-growth/>
- (xiii) *Commissioner*, Inclusive Prosperity Commission (chaired by Ed Balls and Larry Summers) 2013-15 <https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf>
- (xiv) *Executive Committee Member* of the Fabian Society (2006-2008)
- (xv) *Senior Policy Analyst* in the Strategy Unit at the Department of Health (2000-2001).
- (xvi) *Partner*, Lexecon Ltd. (2001-2002). In 2005 Lexecon were taken over by CRAI.
- (xvii) *Chief Technology Officer*, Polygnostics (1999-2002), a software start-up I helped found

- (xviii) *Policy advisor* to No.10 Downing Street (1999-2000), education, enterprise and tax.
- (xix) *Research Fellow*, Institute for Fiscal Studies (September 1992-February 1999).
- (xx) *Strategy Board on Productivity* (academic member) Office of National Statistics (2003-2009)
- (xxi) *Editorial Boards - Co-Editor*, Quantitative Economics (2013-16); *Economic Policy* (2000-2003), *European Economic Review* (1999-2003), *The Review of Economic Studies* (1997-2003), *Journal of Industrial Economics* (1996-2008), *Journal of Economic Literature* (2007-2011), *Associate Editor* of the *Journal of the European Economic Association* (2006-2011); *Editorial Board*, *Economica* (2015-16);
- (xxii) *Council Member*, Royal Economic Society (2013-19)
- (xxiii) *Academic Associate*, HM Treasury (2003-2010)

## **Education**

- 1990-93 *University College London* **PhD** in Economics
- 1988-89 *London School of Economics* **MSc** in Industrial Relations (with Distinction and prize)
- 1985-1988 *Queens College, University of Cambridge* **BA** Part I Economics, Part II Social and Political Sciences (First Class with Joshua King, College and Subject prizes for highest grade in 10 years)
- 1978-84 *Kelsey Park Comprehensive School*, 11 'O' levels, 4 'A' levels, 1 'S' level (Further Maths)

## **Books**

*The Economics and Politics of Creative Destruction* (with Ufuk Akcigit) 2023, Cambridge: [Harvard University Press](#) [Nature](#)

*Investing for Prosperity: A Manifesto for Growth* (with Tim Besley) 2013, <http://www.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/home.aspx>

## **Journal Publications**

### **2024**

"The Intellectual Spoils of War: Defence R&D, Productivity and Spillovers" (with Enrico Moretti and Claudia Steinwender) <http://cep.lse.ac.uk/pubs/download/dp1662.pdf> [Vox](#) forthcoming, [Review of Economics and Statistics](#)

"Cracking the Productivity Code" with Xuji Yang (2023) POID Working [Paper](#) [Video](#), forthcoming *International Productivity Monitor*

"Firms and Inequality" (with Jan de Loecker and Tim Obermeier) Forthcoming, *Oxford Open Economics* [blog](#) [ungated](#) POID Working Paper 27 [video](#)

"Superstar Spillovers: Evidence from firm-to-firm transactions" (with Mary Amiti, Cedric Duprez and Joep Konings) [NBER slides](#) [ungated](#) [NYFed](#) [Vox](#) [Centreprice](#) forthcoming, *Journal of International Economics*

"Labor Market Power, Product Market Power and Wages", *Econometrica* 92(3), 643-646 [ungated](#)

"Come Together: Integration, Delegation and Management" (with Laura Alfaro, Nick Bloom, Paolo Conconi, Harald Fadinger, Patrick Legros, Andy Newman, Raffaella Sadun), [Journal of the European Economic Association](#) 22(1) 34-72 [Discussion Paper](#)

"Management and Misallocation: Evidence from Mexico" (with Nick Bloom, Leo Iacovone and Mariana De La Paz Pereira Lopez) Conditionally Accepted, *American Economic Journal: Macro* [POID Discussion Paper 24 Vox Centrepiece](#)

## 2023

"The Impact of Regulation on Innovation" (with Philippe Aghion and Antonin Bergeaud) [Vox video post](#) [CEP](#) [NBER](#) [IDE](#) [Cato](#) [Sloan](#) [Reason](#) [American Economic Review](#) 113(11) 2894-2936

"Do Fiscal Incentives increase innovation? An RD Design for R&D" (with Antoine Dechezlepretre, Elias Einio, Ralf Martin and Kieu-Trang Nguyen) [American Economic Journal: Policy](#) 15(4) 486-521 [ungated](#) [Vox](#)

"The Role of State Policy in Fostering Health Information Exchange in the United States" (with Ari Bronsoler, Joe Doyle and Cason Schmitt), [New England Journal of Medicine: Catalyst](#) 4(1) 1-16 (lead article)

## 2022

"The impact of Healthcare IT on clinical quality, productivity and workers" (with Ari Bronsoler and Joe Doyle) [ungated](#) [nber](#) [Annual Review of Economics](#) 14:23-46

"A Policy Toolkit to Increase Research and Innovation in the European Union" (with Andreas Teichgräber), [Science, Research and Innovation Performance of the EU](#) 537-606 [ungated](#)

## 2021

"Turbulence, Firm Decentralization and Growth in Bad Times" (with Philippe Aghion, Nick Bloom, Brian Lucking and Raffaella Sadun), [American Economic Journal: Applied](#) 13(1) 133-169 <http://cep.lse.ac.uk/pubs/download/dp1479.pdf> [HBR](#)

"CEO Pay and the Rise of Relative Performance Contracts: A question of governance?" (with Brian Bell and Simone Pedemonte), [Guardian](#), [Journal of the European Economic Association](#) 19(5), 2513–2542 [ungated](#)

"Trade and Management" (with Nick Bloom, Kalina Manova and Zhihong Yu) <http://cep.lse.ac.uk/pubs/download/dp1553.pdf> [Review of Economics and Statistics](#) 103 (3): 443–460.

"A Reply to Campbell and Mau" (with Nick Bloom and Mirko Draca), [Review of Economic Studies](#) 88(5) 2560–2563 [Data](#) [Longer Reply](#)

"Trapped Factors and China's Impact on Global Growth" (with Nick Bloom, Paul Romer and Stephen Terry) [http://people.bu.edu/stephent/files/TF\\_MAIN\\_DOC.pdf](http://people.bu.edu/stephent/files/TF_MAIN_DOC.pdf) [Appendix](#), [Economic Journal](#) 131(633) 156–191

"The World Management Survey at 18" (with Daniela Scur, Raffaella Sadun, Renata Lemos and Nick Bloom), [Oxford Review of Economic Policy](#) 37(2) 231–258 [ungated](#) [Economist](#)

"Have Productivity and Pay Decoupled in the UK?" (with Andreas Teichgräber), [International Productivity Monitor](#) 41, 31-60 [ungated](#) [video](#) [blog](#)

## 2020

"The Fall of the Labor Share and the Rise of Superstar Firms" (with David Autor, David Dorn, Larry Katz and Christina Patterson), [Quarterly Journal of Economics](#) 135(2) 645-709 [HBR](#) [Blog](#) [Video](#) [New York Times](#) [VoxTalks](#) [Economist](#) [Wall Street Journal](#) [VoxEU](#)(video) [FreeExchange](#) [NPR](#)

"Are ideas becoming harder to find?" (with Nick Bloom, Chad Jones and Michael Webb), [American Economic Review](#) [Data](#) 110(4): 1104–1144, [Discussion Paper](#) [Vox](#) [The Economist](#) [Freakonomics](#) [Fortune](#) [Sloan](#) [Free Exchange](#) [Daily Telegraph](#)

"Have R&D spillovers declined in the 21<sup>st</sup> century?" (with Brian Lucking and Nick Bloom), [Fiscal Studies](#), 40 (4) 561-590. <http://cep.lse.ac.uk/pubs/download/dp1548.pdf>

"Healthy Business? Managerial Education and Management in Healthcare" (with Nick Bloom, Renata Lemos and Raffaella Sadun) [Review of Economics and Statistics](#) 2(3) 506-517 [ungated](#)

## 2019

"Who Becomes an Inventor in America? The Importance of Exposure to Innovation" (with Alex Bell, Raj Chetty, Xavier Jaravel and Neviana Petkova), [Quarterly Journal of Economics](#) (2019)134(2) 647–713, [Data](#) <http://cep.lse.ac.uk/pubs/download/dp1519.pdf> [New York Times](#) [Vox](#) [Atlantic](#) [Fortune](#) [Conversation](#) [VoxUS](#) [Economist](#) [VC](#) [Centrepiece](#) [INET](#)

"The Price Ain't Right? Hospital prices and health spending on the privately insured" (with Zack Cooper, Stuart Craig and Marty Gaynor), [Quarterly Journal of Economics](#) (2019) 134 (1), 51–107, [Ungated](#) [Merger Data](#) [New York Times](#) [New Yorker](#) [MarketPlace](#) [NIHCM](#) Award winner

"What drives differences in management?" (with Nick Bloom, Erik Brynjolfsson, Lucia Foster, Ron Jarmin, Megha Patnaik and Itay Saporta-Eksten), [American Economic Review](#) (2019) 109(5) 1648–1683 <http://cep.lse.ac.uk/pubs/download/dp1470.pdf> [Vox](#)

"Some causal effects of an industrial policy" (with Chiara Criscuolo, Ralf Martin and Henry Overman), <http://cep.lse.ac.uk/pubs/download/dp1113.pdf>, [American Economic Review](#) (2019) 109(1) 48-85 [Vox](#)

"A Toolkit of Policies to promote Innovation" (with Nick Bloom and Heidi Williams), [Journal of Economic Perspectives](#) 33(3) 163–184 <http://cep.lse.ac.uk/pubs/download/dp1634.pdf>

"Do Tax Cuts Produce More Einsteins? The Impacts of Financial Incentives vs. Exposure to Innovation on the Supply of Inventors" (with Alex Bell, Raj Chetty, Xavier Jaravel and Neviana Petkova), [Journal of the European Economic Association](#) 17(3) 651–677, Lead article <http://cep.lse.ac.uk/pubs/download/dp1597.pdf>

"Can helping the sick hurt the able?" (with Felix Koenig, Barbara Petrongolo and Nitika Bagaria), CEP Discussion Paper 1347 <http://cep.lse.ac.uk/pubs/download/dp1347.pdf>, *Economic Journal* 129 (624), 3189–3218, [OUP](#)

"Hospital Prices Grew Substantially Faster than physician prices from 2007 to 2014" (with Zack Cooper, Stuart Craig, Marty Gaynor, Nir Harish and Harlan Krumholz), *Health Affairs* (2019) 38(2) 184-189

"Variation in Health Spending Growth for the Privately Insured from 2007 to 2014" (with Zack Cooper, Stuart Craig and Marty Gaynor) *Health Affairs*, (2019) 38(2) 230-236

"The Economic Impact of Universities: Evidence from Across the Globe" (with Anna Valero) <http://www.nber.org/papers/w22501> *Vox Economics of Education Review* (2019), 68 53-67

## 2018

"The Incentives of a monopolist to degrade interoperability" (with Christos Genakos and Kai Uwe Kuhn) <http://cep.lse.ac.uk/pubs/download/dp1060.pdf>, *Economica* 85, 873–902 [Centrepiece](#)

"Management Practices, Workforce Selection and Productivity" (with Stefan Bender, Nick Bloom, David Card and Stefanie Wolter) *Journal of Labor Economics*, 36(S1) 371–409 <http://cep.lse.ac.uk/pubs/download/dp1416.pdf>

## 2017

"The Costs and Benefits of Brexit" (with Swati Dhingra, Hanwei Huang, Gianmarco Ottaviani, Joao Pessoa, and Tom Sampson) [http://cep.lse.ac.uk/pubs/download/brexit02\\_technical\\_paper.pdf](http://cep.lse.ac.uk/pubs/download/brexit02_technical_paper.pdf) *Economic Policy*, 32(92) 651–705 [Vox](#)

"Brexit's long-run effects on the UK economy" *Brookings Papers on Economic Activity*, Fall, 367-383 <https://www.brookings.edu/wp-content/uploads/2017/02/brexit-long-run-effects-john-van-reenen.pdf>

"The impact of the diffusion of a financial innovation on company performance: an analysis of SWIFT" (with Susan Scott and Markos Zachariadis), <http://cep.lse.ac.uk/pubs/download/dp0992.pdf>, *Research Policy*, 46, 984-1004

"Concentrating on the decline in Labor's Share" (with David Autor, David Dorn, Larry Katz and Christina Patterson, *American Economic Review Papers and Proceedings* 107(5): 180–185 <http://www.nber.org/papers/w23108> [WSJ](#)

"Why Do We Undervalue Competent Management" (with Raffaella Sadun and Nick Bloom) *Harvard Business Review*, September-October, [https://hbr.org/2017/09/why-do-we-undervalue-competent-management?utm\\_campaign=hbr&utm\\_source=twitter&utm\\_medium=social](https://hbr.org/2017/09/why-do-we-undervalue-competent-management?utm_campaign=hbr&utm_source=twitter&utm_medium=social) winner of HBR-McKinsey Prize for best article of the year [interview](#) reprinted in *HBR's 10 Must Reads 2019*

## 2016

"Firm Size Distortions and the Productivity Distribution: Evidence from France" (with Luis Garicano and Claire Lelarge), *American Economic Review* 106(11) 3439-79 *New York Times Economist Micro-Insights* <http://cep.lse.ac.uk/pubs/download/dp1128.pdf>

"Carbon Taxes, Path Dependency and Directed Technical Change: Evidence from the Auto Industry" (with Philippe Aghion, Antoine Dechezlepetre, David Hemous and Ralf Martin), lead article <http://cep.lse.ac.uk/pubs/download/dp1178.pdf>, *Journal of Political Economy*, 124(1) 1-51

"Trade induced technical change? The impact of Chinese imports on Innovation, IT and Productivity" (with Nick Bloom and Mirko Draca), *Review of Economic Studies* (2016) 83(1): 87-117 <http://mitsloan.mit.edu/shared/ods/documents/?DocumentID=2731> *Vox Update*

"Spillovers in Space: Does Geography Matter?" with Sergey Lychagin, Joris Pinkse and Margaret Slade, *Journal of Industrial Economics* 64(2) 295-335  
<http://cep.lse.ac.uk/pubs/download/dp0991.pdf>  
<http://onlinelibrary.wiley.com/doi/10.1111/joie.12103/pdf>

Bloom, Nicholas, Renata Lemos, Raffaella Sadun, Daniela Scur and John Van Reenen "International Data on Measuring Management Practices" *American Economic Review Papers and Proceedings*, forthcoming <http://cep.lse.ac.uk/pubs/download/occasional/op046.pdf>

## 2015

"The Impact of Competition on Management Quality: Evidence from Public hospitals" (with Nick Bloom, Carol Propper and Stephan Seiler), *Review of Economic Studies* (2015) 82: 457-489  
<http://cep.lse.ac.uk/pubs/download/dp0983.pdf>  
<https://academic.oup.com/restud/article/82/2/457/1585860>

"Does Management Matter in Schools?" (with Nick Bloom, Renata Lemos and Raffaella Sadun), *Economic Journal* (2015) 125 (584) 647 - 674 <http://cep.lse.ac.uk/pubs/download/dp1312.pdf>  
<http://onlinelibrary.wiley.com/doi/10.1111/eoj.12267/supinfo> *Vox*

"Do Private Equity Owned Firms have better management practices?" (with Nick Bloom and Raffaella Sadun), *American Economic Review Papers and Proceedings* (2015) 105(5): 442-446  
[http://cep.lse.ac.uk/textonly/new/research/productivity/Management/PDF/PrivateEquity\\_2009.p](http://cep.lse.ac.uk/textonly/new/research/productivity/Management/PDF/PrivateEquity_2009.pdf)  
[df http://pubs.aeaweb.org/doi/pdfplus/10.1257/aer.p20151000](http://pubs.aeaweb.org/doi/pdfplus/10.1257/aer.p20151000)

## 2014

"The new empirical economics of management" with (Nick Bloom, Renata Lemos, Raffaella Sadun and Daniela Scur), *Journal of the European Economic Association* (2014) 12: 835-76,  
<http://cep.lse.ac.uk/pubs/download/occasional/op041.pdf>

"The distinct effects of Information Technology and Communication Technology on firm organization" (with Nick Bloom, Luis Garicano and Raffaella Sadun), Lead article, *Management Science* (2014) 60(12) 2259-2885 <http://cep.lse.ac.uk/pubs/download/dp0927.pdf> *Vox*

"Has ICT Polarized Skill Demand? Evidence from Eleven Countries over 25 Years" (with Guy Michaels and Ashwini Natraj), *Review of Economics and Statistics* (2014) 96(1) 60–77  
<http://cep.lse.ac.uk/pubs/download/dp0987.pdf>

"Incomplete contracts and the internal organization of firms" (with Philippe Aghion and Nick Bloom), *Journal of Law, Economics and Organization* (2014) 30(1), 37–64  
<http://cep.lse.ac.uk/pubs/download/occasional/op036.pdf>

"The UK Productivity and Jobs Puzzle: Does the Answer Lie in Wage Flexibility?" (with Joao Pessoa), *Economic Journal* (2014), 124, 433–452  
<http://cep.lse.ac.uk/pubs/download/special/cepsp31.pdf> [Vox](#)

"Bankers' pay and extreme wage inequality in the UK" (with Brian Bell) Lead article, *Economic Journal* (2014) 124 (574) F1–F387  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2014\\_02\\_25\\_EJ\\_Bbonus.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2014_02_25_EJ_Bbonus.pdf)

"What are the Channels for Technology Sourcing? Panel Data Evidence from German Companies" (with Dietmar Harhoff and Elisabeth Mueller), *Journal of Economics, Management and Strategy* (2014) 23(1), 204–224 <http://onlinelibrary.wiley.com/doi/10.1111/jems.12043/pdf>

"Why management matters for productivity" (with John Dowdy) *McKinsey Quarterly* (2014) 3: 147–150 [http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2014\\_MckinseyQ.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2014_MckinseyQ.pdf)

## 2013

"Identifying Technology Spillovers and Product Market rivalry" (with Nick Bloom and Mark Schankerman), *Econometrica* (2013) 81 (4) 1347–1393  
<http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/ecta9466.pdf>

"Innovation and Institutional Ownership" (with Philippe Aghion and Luigi Zingales)  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer%20103\\_1\\_277.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer%20103_1_277.pdf), *American Economic Review* (2013) 103(1): 277–304 [Economist](#)

"UK Productivity under Labour" *Oxford Review of Economic Policy* (2013) 29 (1): 113–141  
[http://cep.lse.ac.uk/conference\\_papers/15b\\_11\\_2011/CEP\\_Report\\_UK\\_Business\\_15112011.pdf](http://cep.lse.ac.uk/conference_papers/15b_11_2011/CEP_Report_UK_Business_15112011.pdf)

"Investing for Prosperity: Skills, infrastructure and innovation" (with Tim Besley and Miguel Coelho) *National Institute Economic Review* (2013) May R1–R13 [Vox](#)  
<http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/pdf/GCReportSummary.pdf>

"Extreme wage inequality: Pay at the very top" (with Brian Bell) *American Economic Review Papers and Proceedings* (2013) 103(3): 153–157  
<http://cep.lse.ac.uk/pubs/download/occasional/op034.pdf>

"A Trapped Factors Model of Innovation: short version" (with Nick Bloom, Paul Romer and Stephen Terry) <http://cep.lse.ac.uk/pubs/download/dp1189.pdf> *American Economic Review Papers and Proceedings* (2013) 103(3): 208–13



## 2012

"The organization of firms across countries" (with Nick Bloom and Raffaella Sadun). *Quarterly Journal of Economics* (2012) 127(4): 1663-1705  
<http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/QJE-2012-Bloom-1663-705.pdf>

"Americans Do I.T Better: US multinationals and the productivity miracle" (with Nick Bloom and Raffaella Sadun), *American Economic Review* (2012) 102 (1), 167-201  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer102\(1\).pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/aer102(1).pdf) Vox

"How three essential practices can address even the most complex global problems" (with Nick Bloom and Raffaella Sadun) *Harvard Business Review* (2012), November, 77-82,  
<http://hbr.org/2012/11/does-management-really-work/ar/1> "Winning Ideas" Prize for CMI Management Articles of the Year (2015)

"The land that Lean manufacturing forgot? Management practices in transition countries" (with Nicholas Bloom and Helena Schweiger), *Economics of Transition* (2012), 20(4), 569-785  
<http://cep.lse.ac.uk/pubs/download/dp1065.pdf>

"Fiscal Consolidation During a Depression" (with Nitika Bagaria and Dawn Holland) *National Institute Economic Review* (2012) 221 (July) 38-50  
<http://cep.lse.ac.uk/pubs/download/special/cepsp27.pdf>

"Privatization, Entry Regulation and the decline of labour's share of GDP: A cross country analysis of the network industries" (with Ghazala Azmat and Alan Manning). *Economica* (2012), 79(315) 470-492 <http://cep.lse.ac.uk/pubs/download/dp0806.pdf>

"UK Economic Performance under Labour" (with Dan Corry and Anna Valero) *Renewal* (2012), 20(1) 56-69,  
[http://cep.lse.ac.uk/conference\\_papers/15b\\_11\\_2011/CEP\\_Report\\_UK\\_Business\\_15112011.pdf](http://cep.lse.ac.uk/conference_papers/15b_11_2011/CEP_Report_UK_Business_15112011.pdf)

"Management Practices across firms and countries" (with Nick Bloom, Christos Genakos and Raffaella Sadun) *Academy of Management Perspectives* (2012) 26 (1) 12-33, lead article  
<http://cep.lse.ac.uk/new/publications/abstract.asp?index=3962>

## 2011

"The Impact of the National Minimum Wage on firm profitability" (with Mirko Draca and Steve Machin). *American Economic Journal: Applied Economics* (2011) 3(1) 129-51  
<http://cep.lse.ac.uk/pubs/download/dp0715.pdf>

"Wage Inequality, Technology and Trade: 21<sup>st</sup> Century evidence", *Labour Economics* (2011) 18(6) 730-741 <http://cep.lse.ac.uk/pubs/download/occasional/op028.pdf>

"Is distance dying at last? Falling Home bias in fixed effects models of patent citations" (with Simon Lee and Rachel Griffith), *Quantitative Economics*, (2011) 2, 211-249  
<http://cep.lse.ac.uk/pubs/download/dp0818.pdf>

"Does competition raise productivity through improving management practices?" *International Journal of Industrial Organization*, (2011) 9(3), 306-317, lead article  
<http://cep.lse.ac.uk/pubs/download/dp1036.pdf>

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## **Case Studies**

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## **Work in Progress**

"OPENing up Military Innovation: An Evaluation of Reforms to the U.S. Air Force SBIR Program" (with Sabrina T. Howell, Jason Rathje and Jun Wong), [POID Vox WRDS](#) Award for best paper in empirical finance in 2021, 2<sup>nd</sup> round Revise and Resubmit *Journal of Political Economy*

"Production function estimation using subjective expectations data" (with Aureo de Paula and Agnes Norris-Keiller [paper](#) submitted to *Journal of Political Economy*

"Disaster Management" (with Agnes Norris-Keiller) [paper](#) submitted to *Management Science*

"An Engine of (Pay) Growth? Productivity and Wages in the UK Auto Industry" (with Agnes Norris-Keiller, Tim Obermeier and Andreas Teichgraber) [paper](#)

"The Natural Laws of Management" (with Scott Ohlmacher, Daniela Scur, Lucia Foster et al) [slides](#) Revise and Resubmit *Proceeding of the National Academy of Science*

"Management, Mergers and Acquisitions" (with Nick Bloom, Jon Hartley, Raffaella Sadun and Rachel Schuh), CEP Discussion Paper 1433 <http://cep.lse.ac.uk/pubs/download/dp1433.pdf>, [VoxDev FT](#)

"The Aggregate Effects of Credit Market Frictions: Evidence from Firm-level Default Assessments" (with Tim Besley, Peter Lambert and Isabelle Roland), CEP Discussion Paper 1672 <http://cep.lse.ac.uk/pubs/download/dp1672.pdf> [VoxEU](#)

"Local and National Concentration Trends in Jobs and Sales: The Role of Structural Transformation" (with David Autor and Christina Patterson), [NBER Vox ungated Centrepiece LSE](#)

"Managing Expectations: How better managed firms make better macro and micro forecasts" (with Nick Bloom, Taka Kawakubo, Charlotte Meng, Paul Mizen, Rebecca Riley and Tatsura Senga) [POID](#) Discussion Paper 23 [MIT Ideas](#)

"America's Missing Entrepreneurs" (with Raj Chetty, Gaia Dossi, Owen Zidar and Eric Zwick) [slides](#)

"Firm Decentralization and Long-run growth" (with Daron Acemoglu, Scott Ohlmacher and Sean Wang) [slides](#)

"Ray of Hope? Solar power in China" (with Ignacio Banares-Sanchez, Robin Burgess, David Laszlo, Pol Simpson and Yifan Wang) [slides](#)

"Sharing is Caring: The Role of Health Information Exchange on Patient Care" (with Ari Bronsoler, Joe Doyle and Kelsey Moran) [slides](#) [Freakonomics](#)

"Management in Pakistan: First evidence from the Punjab" (with Renata Lemos, Ali Choudhary and Nick Bloom) <http://www.theigc.org/project/management-in-pakistan/> IGC Working Paper Website: <http://dsqx.sbp.org.pk/mgmtinpak/index.html>

"Who's got the Power? Decentralization from headquarters to plant managers" (with Nick Bloom, Scott Ohlmacher, Sean Wang and Michael Wong)

### **Policy-oriented and Older Pieces**

"Boosting growth and productivity in the United Kingdom through investments in the sustainable economy" (with Esin Serin, Nicholas Stern, Anna Valero, Bob Ward and Dimitri Zenghelis) 2024 Grantham Report <https://cep.lse.ac.uk/pubs/download/special/cepssp43.pdf>

"Labour Market Power: New evidence on Non-Compete Agreements and the Effects of M&A in the UK" (with Julian Alves, Bruno Serra, Jason Greenberg, Yaxin Guo and Ravija Harjai) 2024 summary <https://poid.lse.ac.uk/textonly/publications/downloads/poidwp090.pdf>

"Discussion of *Productivity and business dynamics through the lens of COVID-19* by Chiara Criscuolo" ECB Forum on Central Banking (2022) [paper](#)

"The Impact of New Technology on the Healthcare Workforce" (with Ari Bronsoler and Joe Doyle) MIT Workforce of the Future Research Brief <http://workofthefuture.mit.edu/wp-content/uploads/2020/10/2020-Research-Brief-Bronsoler-Doyle-VanReenen.pdf>

"A firm-level perspective on micro- and macro-level uncertainty" (with Gaganan Awano, Nicholas Bloom, Ted Dolby, Paul Mizen, Rebecca Riley, Tatsuro Senga, Jenny Vyas and Philip Wales) ESCOE Discussion Paper 2018-10 <https://www.escoe.ac.uk/wp-content/uploads/2018/07/ESCoE-DP-2018-10.pdf>

"Management in America" (with Nick Bloom, Erik Brynjolfsson, Lucia Foster, Ron Jarmin and Itay Saporta-Eksten), CEP Discussion Paper 1258 <http://cep.lse.ac.uk/pubs/download/dp1258.pdf>

"Decoupling of wage growth and productivity growth: myth and reality" (with Joao Pessoa), CEP Discussion Paper 1246 <http://cep.lse.ac.uk/pubs/download/dp1246.pdf>

"Why Has China Grown so Fast" (with Linda Yueh) CEP Discussion Paper No. 1121 <http://cep.lse.ac.uk/pubs/download/dp1121.pdf>

"Is There a Market for Work Group Servers? Evaluating Market Level Demand Elasticities Using Micro and Macro Models" CEP Discussion Paper No. 650, <http://cep.lse.ac.uk/pubs/download/dp0650.pdf>

“Management in Healthcare: Why Good Practice Really Matters” (with Nick Bloom, Stephen Dorgan, Rebecca Homkes, Dennis Layton and Raffaella Sadun)  
[http://cep.lse.ac.uk/textonly/new/research/productivity/management/PDF/Management\\_in\\_Healthcare\\_Report.pdf](http://cep.lse.ac.uk/textonly/new/research/productivity/management/PDF/Management_in_Healthcare_Report.pdf)

“Constraints on Developing UK Management Practices” BIS Research Paper No. 58 (with Nick Bloom, Renata Lemos, Mingxuan Qi and Raffaella Sadun)  
[https://www.gov.uk/government/uploads/system/uploads/attachment\\_data/file/32097/11-1377-constraints-on-developing-uk-management-practices.pdf](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/32097/11-1377-constraints-on-developing-uk-management-practices.pdf)

### **Invited Keynote Speeches**

IMT School Workshop on Technology and Labour, December 18<sup>th</sup> 2020

Productivity Workshop, Santiago, Management and the Wealth of Nations, October 21<sup>st</sup> 2019

CEPR Organizational and Entrepreneurship Economics, “Management and the Wealth of Nations”

LSE, “Industrial Policy”, May 24<sup>th</sup> 2019

Zurich, January 30<sup>th</sup> 2019, “Future of Work”

Bank of Portugal, November 19<sup>th</sup> 2018,

<https://www.jornaldenegocios.pt/economia/detalhe/john-van-reenen-ma-gestao-explicacao-metade-da-baixa-productividade>

Bank of Italy November 16<sup>th</sup> 2018 “Future of Work”

OECD/BEIS, November 8<sup>th</sup> 2018 “Future of Work”

“Increasing Differences Between Firms: Market Power and the Macro-Economy” Jackson Hole

August 2018 <http://cep.lse.ac.uk/pubs/download/dp1576.pdf>

Banque de France/College de France Conference on Productivity, June 18<sup>th</sup> <https://www.banque-france.fr/sites/default/files/superstarfirmsandthedclineoflaborshare.pdf>

Lost Einsteins, IGL Annual Conference, Cambridge MA, June 13<sup>th</sup>

<https://www.innovationgrowthlab.org/igl2018-global-conference/igl2018-programme>

Management, Technology and the Wealth of Nations, Lipsey Lectures, University of Essex May

22-23<sup>rd</sup> 2018 <https://www.essex.ac.uk/events/2018/05/22/lipsey-lecture-2018>

Management and the Wealth of Nations, Empirical Management Conference, World Bank, December 8<sup>th</sup> 2017

Globalization and the Economic Impact of Brexit, Jackson Hole August 25<sup>th</sup> 2017

<https://www.kansascityfed.org/~media/files/publicat/sympos/2017/vanreenen-paper.pdf?la=en>

Schumpeter Lecture, European Economic Association, Lisbon August 21<sup>st</sup> 2017

[https://editorialexpress.com/cgi-](https://editorialexpress.com/cgi-bin/conference/download.cgi?db_name=EEAEM2017&paper_id=3201)

[bin/conference/download.cgi?db\\_name=EEAEM2017&paper\\_id=3201](https://editorialexpress.com/cgi-bin/conference/download.cgi?db_name=EEAEM2017&paper_id=3201)

ADIA Global Investors Annual Conference Keynote, Abu Dubai, November 18<sup>th</sup> 2016

Plenary Panel on Brexit, Royal Economic Society Annual Conference, March 2016

CE2/Polish Economic Association Annual Conference, July 1<sup>st</sup> 2015

CES-Ifo Economics of Education Keynote address, Munich September 13<sup>th</sup> 2014

<http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/MunichIFO3.pdf>

Richard Stone Lecture, Cambridge University, February 28<sup>th</sup> 2014

Spanish Economic Association, Santander, keynote address, December 13<sup>th</sup> 2013

Marcus Wallenberg Foundation Conference, Stockholm, September 9<sup>th</sup> 2013

[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2013\\_09\\_09\\_MMWF.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2013_09_09_MMWF.pdf)

Australasian Econometric Society Annual Meetings, Sydney. 10<sup>th</sup> July 2013

Organizational Economics Workshop, 9<sup>th</sup> July 1013  
FBBVA Annual Lecture, Madrid, 30<sup>th</sup> May 2013  
"UK Productivity Puzzles" Bank of England Chief Economist's Workshop 23<sup>rd</sup> May 2013  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2013\\_05\\_23\\_boe.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2013_05_23_boe.pdf)  
Royal Economic Society Conference Plenary on Growth Commission, April 5<sup>th</sup> 2013  
<http://www.fsmevents.com/res/2013/session5/onDemand.html>  
EEA/FBBVA Annual Lecture at American Economic Association, San Diego, January 4<sup>th</sup> 2013  
Family Business Network Annual Global conference, 5<sup>th</sup> October 2012  
European Society for Population Economics Keynote, Berne, Switzerland, 21<sup>st</sup> June 2012 [Wage Inequality, Skill Demand and Skill Supply: Recent evidence](#)  
Irish Economic Association, Dublin, April 26<sup>th</sup> 2012,  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/Irish\\_EconAssoc.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/Irish_EconAssoc.pdf)  
Esmee Fairburn Lecture, Lancaster, 22<sup>nd</sup> November 2011,  
<http://www.lums.lancs.ac.uk/departments/economics/>  
Fondazione Rodolfo Debenedetti Lecture, Milan, October 10<sup>th</sup> 2011,  
<http://www.youtube.com/watch?v=LQeH1FNP-Dc>

## **Blogs**

You can follow my blog posts (with examples) on

**Growth Policy:** [Green Industrial Policy](#) [Sunak Truss Biden Growth Lecture](#) [blog](#)

**COVID-19:** [Economics Observatory](#) [Climate Change](#) [IGA](#) [Radio Carona](#) [MIT Technology Review](#) [Wheeler](#) [IFOW](#)

**Brexit:** <https://blogs.lse.ac.uk/brexit/2020/10/22/the-cost-of-brexit-is-likely-to-be-more-than-double-that-of-covid-it-must-be-delayed/>

<https://blogs.lse.ac.uk/politicsandpolicy/brexit-epitaph-for-a-national-trajectory-now-lost/>

<https://blogs.lse.ac.uk/businessreview/2019/09/12/the-row-over-the-irish-backstop-reveals-a-lot-about-the-contradictions-of-brexit/>

<https://blogs.lse.ac.uk/brexit/2019/08/27/why-no-deal-brexit-is-a-battle-for-the-soul-of-our-nation/>

**NoDeal** <http://blogs.lse.ac.uk/brexit/2018/12/07/resist-rebel-and-remain-the-nation-deserves-and-demands-a-second-chance/>

<http://blogs.lse.ac.uk/politicsandpolicy/the-aftermath-of-the-brexit-vote-a-verdict-from-those-of-those-experts-were-not-supposed-to-listen-to/>

<http://blogs.lse.ac.uk/politicsandpolicy/brexit-or-fixit-the-economic-consequences-of-leaving-the-european-union/>

**Vox EU:** <http://voxdev.org/topic/firms-trade/management-and-wealth-nations>

<http://voxdev.org/topic/firms-trade/backlash-against-globalisation>

## **British Politics and Policy at LSE:**

[http://blogs.lse.ac.uk/politicsandpolicy/archives/33382?utm\\_content=buffer13a46&utm\\_source=buffer&utm\\_medium=twitter&utm\\_campaign=Buffer](http://blogs.lse.ac.uk/politicsandpolicy/archives/33382?utm_content=buffer13a46&utm_source=buffer&utm_medium=twitter&utm_campaign=Buffer)

<http://blogs.lse.ac.uk/politicsandpolicy/archives/32568>

<http://blogs.lse.ac.uk/politicsandpolicy/archives/31967>

<http://blogs.lse.ac.uk/politicsandpolicy/archives/31735> [Post US Elections Analysis: "Put Your faith in the numbers"; Fiscal Consolidation during a Depression...](#)

<http://blogs.lse.ac.uk/lseviewofbooks/2012/11/04/the-books-that-inspired-john-van-reenen/>

### **The Harvard Business Review: [Does Management Really Work?](#)**

[http://blogs.hbr.org/cs/2011/06/why\\_american\\_management\\_rules.html](http://blogs.hbr.org/cs/2011/06/why_american_management_rules.html)

[http://blogs.hbr.org/cs/2011/03/family\\_firms\\_need\\_professional.html](http://blogs.hbr.org/cs/2011/03/family_firms_need_professional.html)

### **Selected Media and press**

Much of the reports in the media on my work and interviews can be found on

<https://www.johnvanreenen.com/media>

COVID <https://www.technologyreview.com/2020/06/17/1003312/why-tech-didnt-save-us-from-covid-19/>

Profile of me in MIT News: <http://news.mit.edu/2018/faculty-profile-john-van-reenen-0108>

<https://www.bloomberg.com/news/videos/2017-02-08/mit-s-van-reenen-warns-of-brexits-big-costs-for-u-k> Bloomberg TV interview on Brexit

[http://www.cnbc.com/2017/02/08/brexit-will-leave-britons-more-than-4000-poorer-says-mit-professor.html?utm\\_content=buffera28e6&utm\\_medium=social&utm\\_source=twitter.com&utm\\_campaign=buffer](http://www.cnbc.com/2017/02/08/brexit-will-leave-britons-more-than-4000-poorer-says-mit-professor.html?utm_content=buffera28e6&utm_medium=social&utm_source=twitter.com&utm_campaign=buffer) CNBC

[https://www.bloomberg.com/news/articles/2017-02-03/-superstar-companies-are-eating-into-workers-wealth-study-finds?utm\\_content=buffere91a7&utm\\_medium=social&utm\\_source=twitter.com&utm\\_campaign=buffer](https://www.bloomberg.com/news/articles/2017-02-03/-superstar-companies-are-eating-into-workers-wealth-study-finds?utm_content=buffere91a7&utm_medium=social&utm_source=twitter.com&utm_campaign=buffer) Bloomberg - Superstar Firms

### **The Economist**

My Jackson Hole 2018 presentation on [concentration](#)

My interview on [free trade](#) 3.5.18

[China](#) and Trade 3.5.18

*Schumpeter: Measuring Management*, 17.1.14

<http://www.economist.com/news/business/21594223-it-no-longer-just-plausible-theory-good-management-boosts-productivity-measuring>

*"Holding on for tomorrow" (Investment and uncertainty)* 16.11.13

<http://www.economist.com/news/finance-and-economics/21589859-how-economic-uncertainty-dulls-investment-holding-tomorrow>

*"Arrested Development"* 25.7.12

<http://www.economist.com/node/21560863>

*"Silicon Sally"* 2.6.12

<https://www.ft.com/content/6b5c046c-0fc0-11e7-a88c-50ba212dce4d>

<http://www.economist.com/node/21548923>

*Industrial Policy Video in FT*

<http://video.ft.com/v/2307538725001/No-industrial-policy-we-re-British>

*Mrs. Thatcher's Legacy*

<http://www.reuters.com/article/2013/04/16/us-britain-thatcher-wharf-idUSBRE93F0RA20130416>

<http://www.ft.com/cms/s/0/00fa02fa-a1d2-11e2-ad0c-00144feabdc0.html#axzz2QAUslIS6>

<http://www.bbc.co.uk/news/business-21757595> [http://www.bbc.co.uk/news/business-](http://www.bbc.co.uk/news/business-21787613)

[21787613](http://www.bbc.co.uk/news/business-21787613)

"Moody's downgrades UK debt" BBC Newshour <http://www.bbc.co.uk/podcasts/series/newshour>, 23.2.13

"Do Bankers deserve their bonuses?" CNBC Interview, 22.2.13 <http://t.co/J0keqeWYis>  
<http://www.mirror.co.uk/news/uk-news/bankers-pay-up-14-workers-1725899> (Daily Mirror)

LSE Growth Commission (I co-chaired with Tim Besley) launched 31.1.13

"Britain needs a long-term prosperity plan" my Op-Ed in Financial Times, 31.1.13  
<http://www.ft.com/cms/s/0/386b29a6-6ae3-11e2-9670-00144feab49a.html#axzz2MwSVEB8I>  
 (Financial Times),  
<http://www.ft.com/cms/s/0/93b718da-7117-11e2-9b5c-00144feab49a.html#axzz2KCXoXhph>  
 (Financial Times), <http://www.bloomberg.com/news/2013-02-05/why-democracies-aren-t-good-at-bridge-building.html> (Bloomberg),  
<http://www.thetimes.co.uk/tto/business/economics/article3676984.ece> (Times),  
<http://www.thesundaytimes.co.uk/sto/business/Economy/article1206399.ece> (Sunday Times),  
<http://www.mailonsunday.co.uk/money/news/article-2272063/RUTH-SUNDERLAND-Investment-failure-blighting-Britain.html> (Daily Mail),  
<http://www.newstatesman.com/economics/2013/02/planning-long-term-growth-tells-us-what-we-should-do-short-term> (New Statesman), <http://www.economist.com/news/britain/21571210-new-research-challenges-britain-embrace-technocrats-growth-manifesto> (The Economist),  
<http://www.bbc.co.uk/news/business-21279105> (BBC News),  
<http://www.guardian.co.uk/business/2013/jan/31/household-income-gdp-growth-lse> (Guardian)  
<http://www.thetimes.co.uk/tto/business/columnists/article3673517.ece> (Times),  
<http://www.thetimes.co.uk/tto/business/economics/article3673458.ece> (Times),  
<http://www.dailymail.co.uk/news/article-2271011/Failing-schools-hampering-economy-Britain-prosper-unless-education-overhauled-report-warns.html?ito=feeds-newsxml> (Daily Mail),  
<http://www.dailymail.co.uk/news/article-2271011/Failing-schools-hampering-economy-Britain-prosper-unless-education-overhauled-report-warns.html?ito=feeds-newsxml> (Evening Standard),  
<http://www.telegraph.co.uk/finance/economics/9837242/UK-needs-industrial-strategy-LSE-economists-say.html> (Daily Telegraph),  
<http://www.ft.com/cms/s/0/be5c4d8e-6afb-11e2-9670-00144feab49a.html#axzz2JXxD1wD3>  
 (Financial Times), <http://www.independent.co.uk/voices/editorials/editorial-aaa-loss-is-a-sign-of-failure-8508230.html> (Independent on Sunday)  
<http://www.ft.com/cms/s/0/e852e00e-8409-11e2-96f2-00144feabdc0.html#axzz2MYzD6l9L>  
 (Financial Times)  
<http://www.independent.co.uk/voices/editorials/editorial-aaa-loss-is-a-sign-of-failure-8508230.html> (Independent on Sunday)

Competition in NHS (Guardian) 24.2.12  
<http://www.guardian.co.uk/commentisfree/2012/feb/24/lansley-nhs-bill-competition#start-of-comments>

"Bossonomics" NBER Reporter 2008(4)  
<http://www.nber.org/reporter/2008number4/bloom.html>

"What drives Good management around the world" *Centrepiece* 12(2)  
<http://cep.lse.ac.uk/pubs/download/cp233.pdf>

"How to Improve Schools", *The Fabian Review*, July 2007

"Microsoft's Market Power" *CentrePiece* (2007) 12(1),  
[http://cep.lse.ac.uk/centrepiece/v12i1/genakos\\_kuhn\\_vanreenen.pdf](http://cep.lse.ac.uk/centrepiece/v12i1/genakos_kuhn_vanreenen.pdf)

"Productivity" The Today Program, BBC Radio 4 25.6.07

"Productivity and Education" US National Public Radio 25.6.07



<http://cep.lse.ac.uk/interviews/default.asp>

"Blair's Legacy", 10.5.07, Radio 5 Live

<http://cep.lse.ac.uk/pubs/download/pa009.pdf>

"La Bilan des dix ans de Tony Blair est-il positive? Oui" *La Tribune* 10.05.07

"Productivity Races" March, 2007, *Britain Today*

"Bloomberg on the Economy" 6.12.06 <http://cep.lse.ac.uk/interviews/default.asp>

"It Ain't what you do its the way that you do I.T." *Centrepiece* (2006) 10, 3 8-11

"Management Practices: the impact on company performance" *Centrepiece* (2005) 10, 2, 2-6

"Working Better" *CentrePiece* 9, no. 2 (2004), pp. 3-7.

"Workfare in Europe", *Arte*, 6/6/05

"International comparisons of productivity" *BBC1 10pm News*, 23/12/04

"A Nation of David Brents?" *Channel 4 Lunchtime News*; 30/9/04

"Are the British just Lazy?" in the UK" *Business Breakfast*, BBC1, BBC World; 30/9/04

"Productivity in the UK" *Today Program*, BBC4, 30/9/04

"Interest Rates and the Labour Market" *BBC1 10pm News*, 11/8/04

"Retail Productivity and regulation" *Newsnight* BBC1; 17/3/04

"A Penny for Your thoughts" *Analysis*, Radio 4 7/01

"Small is not always beautiful" *the Independent*; 20/2/00

"Innovation and biotechnology" *Newsnight* BBC1; 17/2/99

"The Economics of state subsidies" *CNBC 6pm News*; 22/6/98

"Patients on Patents", *Analysis*, BBC Radio Four, 13/2/97

"Promoting R&D through Tax Incentives" *Science in Parliament*, January 1995

'Is a Tax Break for R&D Worth Having?' *New Economy*, Autumn 1995

'The Management of Global Knowledge' *Crossborder Magazine*, October 1993

'Dangers of a False Sense of Security' *The Guardian*, 27.9.93

'Patently Obviously Going Down the Brain Drain' *The Guardian* 12.6.93

### **Referee for following journals**

Science, Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, Review of Economic Studies, Econometrica, Review of Economics and Statistics, RAND Journal of Economics, Journal of Labor Economics, Journal of the European Economic Association, Journal of Industrial Economics, Journal of International Economics, Journal of Public Economics, International Journal of Industrial Organisation, Research Policy, *Economica*, *The Economic Journal*, Economics of Innovation and New Technology, Fiscal Studies, Journal of Human Resources, European Economic Review, Journal of Public Economics, Financial Analysts Journal, Research in Economics, Journal of Business Economics and Statistics, Labour Economics, *Annales d'Economie et de Statistique*, *Industrial and Labor Relations Review*, BE Press

### **PhD Students**

#### **Former PhD students Supervised (Original school, current position)**

Nitika Bagaria, (LSE now Keystone), 2014 [bagaria.nitika@gmail.com](mailto:bagaria.nitika@gmail.com)

Nick Bloom (UCL now Stanford Economics), 1999, [n.bloom@stanford.edu](mailto:n.bloom@stanford.edu)

Ari Bronsoler (MIT, now Google), 2022

Sharon Belenzon (LSE now Duke University) 2005, [sharon.belenzon@duke.edu](mailto:sharon.belenzon@duke.edu)

Jonathan Colmer (LSE now Virginia), 2016, [jmc4qq@eservices.virginia.edu](mailto:jmc4qq@eservices.virginia.edu)

Chiara Criscuolo (LSE now OECD), 2004, [c.criscuolo@lse.ac.uk](mailto:c.criscuolo@lse.ac.uk)

Matt Eisenberg (Carnegie-Mellon), 2012  
Andrew Feng (LSE now Singapore Civil Service), 2013, [Andy.FENG@mti.gov.sg](mailto:Andy.FENG@mti.gov.sg)  
Jack Fisher (Virginia), 2023  
Rachel Griffith (UCL now Manchester University), 1996, [rgriffith@ifs.org.uk](mailto:rgriffith@ifs.org.uk)  
Inna Grinis (LSE now Goldman Sachs), 2017  
Rupert Harrison (UCL now BlackRock), 2007, [harrison.rupert@gmail.com](mailto:harrison.rupert@gmail.com)  
Naercio Menezes-Filho (UCL, now Univeristy of San Paolo and Insper, Brazil), 1998, [NaercioAMF@isp.edu.br](mailto:NaercioAMF@isp.edu.br)  
Andrea Manera (MIT now IMF, [andrea.manera04@gmail.com](mailto:andrea.manera04@gmail.com))  
Virginia Minni (LSE now Chicago Booth), 2023 [Virginia.Minni@chicagobooth.edu](mailto:Virginia.Minni@chicagobooth.edu)  
Trang Nguyen (LSE now Northwestern, Strategy), 2019 [trang.kieu.nguyen@gmail.com](mailto:trang.kieu.nguyen@gmail.com)  
Joao Pessoa (LSE now FGV) 2012, [joao.pessoa@fgv.br](mailto:joao.pessoa@fgv.br)  
Ricardo Ribiero (LSE now Carlos III, Madrid), 2010  
Isabelle Roland, (LSE now Bank of England) 2017, [I.Roland@lse.ac.uk](mailto:I.Roland@lse.ac.uk)  
Raffaella Sadun (LSE now Harvard Business School, Strategy) 2008, [rsadun@hbs.edu](mailto:rsadun@hbs.edu)  
Carlos Santos (LSE now Nova, Portugal), 2008 [carlos.santos@novasbe.pt](mailto:carlos.santos@novasbe.pt)  
Stephan Seiler (LSE now Imperial Business School), 2011, [Seiler\\_Stephan@GSB.Stanford.Edu](mailto:Seiler_Stephan@GSB.Stanford.Edu)  
Sean Wang (MIT, now US Census Bureau), 2022  
Michael Wong (MIT, Hong Kong University), 2022  
Taka Kawakubo (LSE now Osaka), 2023  
Torsten Walter (LSE now NYU/ADU, Economics), 2019  
Anna Valero (LSE now Centre for Economic Performance), 2018, [A.A.Sivropoulos-Valero@lse.ac.uk](mailto:A.A.Sivropoulos-Valero@lse.ac.uk)

### **Currently supervised:**

Ignacio Banares-Sanchez (LSE)  
Daniel Chandler (LSE)  
Zhiyao Deng (LSE)  
Gaia Dossi (LSE)  
Peter Lambert (LSE)  
Bernardo Mottirino (LSE)  
Lisa Beihy Pacheco (LSE)  
Georgio Ravalli (LSE)  
Becky Rose (LSE)

### **PhD Examiner**

Reka Horkath, (2002) "Research Joint Ventures", Autonoma, Barcelona  
Syed, Murtaza (2003) "Share Prices, expected future profits and investments", Oxford  
Guadalupe, Maria (2003), Insead  
Aguila, Emma (2006) "Retirement Incentives" University College London  
Di Giorgio, Giacomo (2006), "Welfare and quasi-experiments" University College London  
Patrick Aubert, (2007) "Ageing, saving and New Technology", Nanterre and PSE  
Tanayama, Tanja (2007) "Allocation and effects of R&D subsidies". Selection, screening and strategic behaviour", Helskinki School of Economics, Oslo  
Alex Grous (2009) "Management and ICT in the Aerospace Industry", LSE IS Department  
Panu Pelkonen (2009) "Essays in skills and productivity", UCL

Sonia Araujo (2011) "Essays on Firm Level Investment", Essex  
Reka Juhasz (2015), "Temporary Protection from the Age of Revolution in France" Columbia  
Antonin Bergeaud (2017) "Innovation, wages and trade", PSE

### **Selected Research Grants**

"Programme On Innovation and Diffusion", ESRC, 2020-25, £5m,  
"The economics of Mega-Firms" Smith Richardson Foundation, 2019-21 \$300,000  
"Understanding and Explaining Management Practices to Promote Higher Productivity in UK Businesses", ESRC ES/S012729/1, 2019-21, £1.1m  
"Management in Kenya" PEDL, 2018-20, \$150,000  
"Centre for the Future of Work", Smith Richardson Foundation, 2017-20, \$250,000  
"MIT Centre for the Future of Work", 2017-19, IBM \$500,000  
"Restoring Growth in America" Sloan Foundation, 2017-19, \$500,000  
"Restoring Growth in Europe" European Research Council, 2016-17, Euro 1m  
"CEP Centre Competition" ESRC, ES/M010341/1 2015-2020, £5.5m,  
"The Role of Information Technology and Management in Shaping Productivity and Worker Income". April 15, 2015, NSF 28-3618-00-0-79-100, \$650,000  
"Management in Low Income Countries" 2016, PEDL/DfID £100,000  
"Management in Brazil" Banco Foundation £200,000  
"Management in Nicaragua" IADB £50,000  
"Management and Organizational Practices Survey" NSF 2010 \$650,000  
"Managerial Constraints Survey" Department of Business, Innovation and Skills, 2009, £100,000  
"ESRC Centre Competition: Centre for Economic Performance, 2009" ESRC £6.5m, 2010-2015  
"Measuring Management in Japan and India", September 2006, £100,000  
"Evaluation of Technology Policies" Department of Trade and Industry, 2006, £50,000  
"Manpower Human Resources Lab" 2006-2007, £200,000 Manpower Inc.  
"Creating Sustainable productivity growth in Europe" Anglo-German Foundation £670,000, 2006-2009  
"Additional ESRC Centre Funding for productivity Data" 2006 £300,000  
"EDS Centre on Innovation" £1m 2005-2010, EDS Inc.  
"CEP Centre Competition" ESRC £4.12m, 2005-2010  
"ICT and firm productivity" ESRC Small Grant 1.5.04-30.4.05 £45,000  
"Management practices and productivity" ESRC Grant 1.5.04-30.4.05, £100,000  
"Work-life balance and firm performance" Anglo-German Foundation, £42,000, 2004-2005  
"ICT and Plant performance" ONS/DTI £30,000, 2003-2004  
"The National Minimum Wage, prices and firm profits" Low Pay Unit £20,000, 2004  
Adopt or Adapt? (£10,000). Funding: Citigroup. August 2000-July 2001  
Evaluating the New Deal (£80,000) Funding Leverhulme. August 1999-July 2001  
Evaluating the Education Maintenance Allowance (£1.5m). Funding DfEE. June 1999-June 2002  
Training and Company Performance (£40,000). funding: ESRC. April 1998- March 1999  
Innovation and investment in a changing business world (£287,000). Funding Leverhulme Trust. October 1998-October 2001  
Company Investment, R&D and financing constraints in Britain and Germany (£40,000) Anglo-German Foundation. 7.97-6.98  
Employment and Structural and Technical Changes (£800,000) Funding: Leverhulme. 1.96-1.2001.

TSER Network on Innovation and Productivity 1.1.96-30.12.98 (£400,000) Funding: European Union. 3.96-3.99

R&D, Investment and Financial Constraints 3.95-3.97; Funding: ESRC £80,000.

The impact of accounting and tax rules on intangible investment in the EU (9.95-3.96) (joint project with Ernst and Young PLC) Funding: EU £15,000)

Fiscal Incentives for R&D (9.94-6.95) Funding: ESRC (£30,000).

New Technology and the Wage Structure (6.93-7.94); Funding: ESRC Grant Award (£ 30,000).

## **Seminars**

### **2024**

January 11th – New York Fed “Ray of Hope”

### **2023**

December 14 – Stanford EMC ‘Natural Laws of Management’

November 28 – Department of Business and Trade ‘Raising Productivity’

November 7 – Google Economics, “Sharing is Caring: The Role of Health Information Exchange on Patient Care”

October 13 - GES Conference 2023, London, Panel on The UK's Productivity Problem: Diagnosis and solutions, "Getting back to (productivity) growth" [with Anna Valero], slides

October 9 - Einaudi Institute for Economics and Finance (EIEF), Italy, "Ray of Hope? China and the rise of solar energy", slides

October 6 - Kent A. Clark Centre for Global Markets, Chicago Booth London, "AI, Productivity and Labour Markets", slides

October 5 - BREAD Virtual PhD Course, "Economics of renewables", slides

September 14 - LSE Environment Week, London, Public Lecture, "An industrial strategy for the green economy", video.

September 7 - Yale University, Cowles Foundation for Research in Economics, "Ray of Hope? China and the rise of solar energy", slides

August 1 - Singapore Management University, Applied Macroeconomics Seminar, "America's Missing Entrepreneurs", slides

July 31 - Civil Service College, Singapore, Policy Roundtable.

July 28 - Nanyang Technological University, Singapore: Asian Meeting of the Econometric Society (AMES), Keynote speech "Management and the Wealth of Nations", slides

17 July - NBER Research Bootcamp Conference, USA, Masterclass, "The Economics of Organizations", slides

17 July - NBER Conference on Research In Income and Wealth, USA, “Local and National Concentration Trends in Jobs and Sales: The Role of Structural Transformation”, slides

5 July - LSE CEP-POID Economy 2030 Inquiry Workshop, London, slides

June 28 - University of Nottingham, Symposium on Management, Innovation and Firm Performance, Keynote presentation, "Management and the Wealth of Nations", slides

June 21 - HEC Paris: Conference on "Firm organization and capabilities", Keynote presentation, "America's missing entrepreneurs", slides

June 19 - College de France: Conference on 'Entrepreneurship, risk, talent and innovation', "America's missing entrepreneurs", slides

June 16 - University of Manchester: Conference on "Productivity Revolutions: Past and Future", Keynote presentation on "Management and the Wealth of Nations", slides

June 14 - World Bank: 1st Digitrans Project Retreat, Keynote presentation on "Management and the Wealth of Nations", slides

May 23 - NBER: Megafirms and the Economy Conference, USA.

May 18 - CEPR/STICERD Workshop, LSE, "Organising Development and The Development of Organisations: Reflection and Future Directions", slides

May 11 - University of Chicago: IO Seminar, "Ray of Hope? China and the Rise of Solar Energy", slides

May 10 - University of Chicago: The Coase Project Conference, 'Coase Initiative Masterclass in Productivity', slides

May 4 - University of Oslo: Department of Economics Seminar, "Ray of Hope? China and the Rise of Solar Energy", slides

May 2 - LSE Environment Day, London.

April 14 - University of British Columbia, Canada: Sauder School of Business, "FDI and superstar spillovers: Evidence from firm-to-firm transactions", slides

April 13 - University of British Columbia, Canada: Department of Economics, "The impact of regulation on innovation", slides

April 5 - The Royal Economic Society Annual Conference, Glasgow, "Productivity under global uncertainty", slides

March 15 - University of Surrey: Economics Seminar, "FDI and Superstar Spillovers: Evidence from Firm-to-Firm Transactions", slides

March 14 - University of Padova, Italy: Economics Seminar (online), "FDI and Superstar Spillovers: Evidence from Firm-to-Firm Transactions", slides

March 8 - MIT Initiative on the Digital Economy, USA (online), "The Impact of Regulation and Innovation", slides

March 2 - Keystone Strategy's Antitrust, Regulation and the Political Economy Conference, Brussels, The Rise of Superstar Firms: Causes and Consequences", slides, video

March 1 - Department of Science, Innovation and Technology (DSIT) at the Department for Culture, Media and Sport (DCMS), "The Rise of Superstar Firms: Causes and Consequences", slides

February 9 - NBER Economic Analysis of Regulation Conference, USA (online), "The impact of regulation and innovation", slides

January 25 - Future of Work and Wellbeing Conference, London, "Innovation and firms"

January 23 - OECD High Level Symposium on Pro-Competitive Policies for a Sustainable Economic Recovery, Paris (online), "Competition and Green Growth", slides

## 2022

AEA Boston, January 7<sup>th</sup> "Superstar Spillovers" [slides](#) [slides](#)

Toulouse Digital Economy Conference, January 15<sup>th</sup> [You Tube](#)

Downing Street Policy Unit, January 27<sup>th</sup> "Pay and Productivity: Innovation Policies" [slides](#)

Bocconi Management, February 3<sup>rd</sup> "Opening up military innovation" [slides](#)

IFS, Launch of Deaton Inequality Review March 3<sup>rd</sup> "Firms and Inequality" [Video](#)

CEP/LSE, Economy 2030, March 4<sup>th</sup> "Firms" [slides](#)

NBER Labor Studies Discussion of: "Why Do Larger Firms have Lower Labor Shares?" by de Frahan, Lamadon, Meling and Mogstad, March 11<sup>th</sup> [slides](#)

The Resolution Foundation/POID, "Bidenomics: Lessons for the UK", March 15<sup>th</sup> [video](#)

British Academy Technology and the Future of Labour "Technology, Labour Markets and Firms", March 24<sup>th</sup>, [slides](#)

Nova School of Business and Economics' Finance, Portugal, March 25<sup>th</sup> "Opening up military innovation"

Bundesbank, April 27<sup>th</sup>, "Aggregate Consequences of default Risk" [slides](#)

Norwegian School of Economics, Bergen Sandmo Lecture, "Inequality and Firms" April 29<sup>th</sup> [slides](#)

## 2021

AEA, January 3<sup>rd</sup>-5<sup>th</sup> 3 presentations

LSE, February 8<sup>th</sup>, "Going for Growth" Public Lecture [YouTube](#)

London, February 22<sup>nd</sup>, Mallow Street Association of Pension Fund Investors, "Going For Growth"

LSE Capabilities, March 11<sup>th</sup> "Opening up military innovation"

MIT Organizational Economics, March 16<sup>th</sup> "Opening up military innovation"

MIT Organizational Economic Lecture I, March 16<sup>th</sup>

MIT Organizational Economic Lecture II, March 18<sup>th</sup>

Erasmus University, March 22<sup>nd</sup> "Opening up military innovation"

LSE Labour Workshop, March 30<sup>th</sup> "Regulation and Innovation"

US Census Bureau, April 7<sup>th</sup>, "Opening up military innovation"

UC Berkeley, USA, April 8<sup>th</sup>, "Regulation and Innovation"

School of Finance, Tsingua University, China, April 21<sup>st</sup>, "Opening up military innovation"

European Central Bank, April 23<sup>rd</sup>, "Going for Growth"

Bergen Keynote, April 27<sup>th</sup>, "Superstar Firms"

OECD Keynote, April 29<sup>th</sup>, "Going for Growth"

Deaton Review, IFS, May 4<sup>th</sup> "Firms and Inequality"

National Academies' conference on FDI and Innovation, Colorado, May 6<sup>th</sup> "Superstar Spillovers"

MIT TIES, May 10<sup>th</sup>, "Regulation and Innovation"

Kellogg Northwestern, May 13<sup>th</sup>, "Opening up military innovation"

UK Civil Service, May 14<sup>th</sup>, "Productivity and Growth"

INSEAD, May 19<sup>th</sup>, "Opening up military innovation"

NBER Wage Dynamics, May 20<sup>th</sup>, Discussion of Derenoncourt et al "Spillover effects from voluntary employer Minimum Wages"

UNB Future of Growth Conference, May 21<sup>st</sup>, "Going for Growth"

Powering Ahead: Raising Productivity, May 26<sup>th</sup> [Resolution Foundation](#)

Industry Studies Association Annual Conference, June 3<sup>rd</sup>, Panel on Future of Work

Economics of Creative Destruction, Paris, June 9-12, 2 presentations

EARIE Panel on Role of State in Post-COVID Economy (Chair and presenter), Bergen, August 29<sup>th</sup>

Texas A&M Finance, Sept 10<sup>th</sup> "Regulation and Innovation"

Dublin Economic Workshop, Sept 14<sup>th</sup> "Going for Growth"

PrOPEL Hub, Sept 15<sup>th</sup> Nottingham "Management and Productivity"

IMF Sept 22<sup>nd</sup> "Productivity" lectures

ECB SINTRA, Sept 29<sup>th</sup> Discussion of Productivity and technology under COVID

Wendy Carlin Festschrift, Oct 6<sup>th</sup>, Wendy Carlin's Contribution to Economics

COMPNET, Oct 14<sup>th</sup> Keynote "Regulation and Innovation"

ERWIT, Oct 21<sup>st</sup>, "Superstar Firm Spillovers"

Mannheim Workshop: Labor Impact of Technology, Oct 30<sup>th</sup>, "Regulation and Innovation"

UCL Applied Micro, Nov 4<sup>th</sup> "Regulation and Innovation"

ESRI, Tokyo, December 17<sup>th</sup> "Going for Growth"

## 2020

San Diego AEA, January 3<sup>rd</sup>-5<sup>th</sup> 7 presentations  
Tony Blair Institute, January 28<sup>th</sup>, "Superstar firms and policy"  
NYU Finance, April 1<sup>st</sup>, "RD for R&D"  
LSE-EBRD Power Breakfast April 6<sup>th</sup> "Economics of COVID"  
CEPR-IO workshop, April 8<sup>th</sup> "RD for R&D" <https://youtu.be/2NbOi64wqUY>  
Chicago: Heckman Inequality Seminar May 5<sup>th</sup>, "Firms and Inequality"  
LBS: COVID Webinar, June 12<sup>th</sup> COVID: Public policy and firm policy [slides and video](#)  
Rome: Presentation to Italian Prime Minister on COVID policy, June 13<sup>th</sup>  
Washington DC, Hamilton Foundation, Innovation Policies, June 16<sup>th</sup>  
Brussels: ECFIN European Commission, June 25<sup>th</sup> "RD for R&D"  
NBER Summer Institute (Productivity and Macro), July 25<sup>th</sup> "Regulation and Innovation"  
Schmidt Futures Post-Apex Group, Innovation Policies, July 27<sup>th</sup>  
Tokyo: MITSUI Executive Briefing, Lost Einsteins, August 4<sup>th</sup>  
Rotterdam, CAED Keynote "Organizational Data for the COVID Era", August 27<sup>th</sup>  
ESCOE Annual Conference Keynote "Finding the Measure of Management" September 18<sup>th</sup>  
INET Live Webinar "What is Technology? Accelerator, Enabler, or Displacer" September 29<sup>th</sup>  
<https://www.youtube.com/watch?v=zd6hkf3gOSU>  
LSE Development "Management, Development and the Wealth of Nations" September 30<sup>th</sup>  
Microsoft Research Group, October 8<sup>th</sup> "Regulation and Innovation"  
UCL Gorman Workshop, October 12<sup>th</sup> "Regulation and Innovation"  
MIT/IDE Future of Work, November 18<sup>th</sup> [video](#)  
CEPR Globalisation, Labor Markets and Technology, November 19<sup>th</sup> "Regulation and Innovation"  
CEP/POID, November 24<sup>th</sup> "Covid and technology adoption",  
Peking HSBC Business School, November 25<sup>th</sup> "Regulation and Innovation"  
Economists for Inclusive Prosperity, December 1<sup>st</sup> "What Should Biden do?"

## 2019

Ireland Higher Education Authority/MIT, Dublin, January 10<sup>th</sup> "What is the Future of Work?"  
European Commission, Brussels, January 17<sup>th</sup>, "Competition Policy in an era of Superstar Firms"  
HM Treasury, London, January 21<sup>st</sup>, Productivity: Technology, Management and Policy  
Zurich, January 30<sup>th</sup>, "Future of Work"  
LSE Capabilities, February 14<sup>th</sup>, "Superstar Firms"  
Harvard Business School, March 8<sup>th</sup> "Lost Einsteins"  
Cornell, March 11<sup>th</sup> "Lost Einsteins"  
Duke Applied Economics, April 16<sup>th</sup> "Superstar Firms"  
Chicago BFI, "The New Gilded Age", May 9<sup>th</sup> [video](#)  
Stanford GSB/Econ Joint Applied Micro Seminar, "Superstar Firms", May 14<sup>th</sup>  
LSE Public Lecture "Where will future growth and jobs come from?" May 22<sup>nd</sup> [Podcast video](#)  
MRSI Trade Workshop, British Academy, "Brexit Economics" May 23<sup>rd</sup>  
LSE, "Industrial Policy", May 24<sup>th</sup>  
British Academy "Lost Generations", June 10<sup>th</sup>  
Imperial College, "Superstar Firms" June 11<sup>th</sup>  
LSE Capabilities, "Superstar Firms" June 17<sup>th</sup>  
Accenture Agile Business Models, "Effects of new technology on jobs and growth" June 18<sup>th</sup>  
LSE, Climate Change Innovation, July 4<sup>th</sup>  
Monetary Policy Committee, Bank of England, Product Market Power, July 8<sup>th</sup>  
NBER Summer Institute, Innovation Policy, July 18<sup>th</sup>

Barcelona, EARIE Annual Conference keynote, Changes in Market Structure, August 31<sup>st</sup>  
CEPR Org Econ conference Keynote, Management and the Wealth of Nations, London, September 26<sup>th</sup>  
European Central Bank Distinguished Speaker series, Superstar Firms, September 30<sup>th</sup>  
QMW Macro Seminar, "Superstar Firms", October 14<sup>th</sup>  
Productivity Workshop, Santiago, Management and the Wealth of Nations, October 21<sup>st</sup>  
Applied Micro Seminar, "Superstar Firms" Columbia University, November 6<sup>th</sup>  
Workforce of the Future Taskforce, MIT November 7<sup>th</sup>  
CRAI conference on Market Power, December 10<sup>th</sup>

## 2018

SIP Week MIT "Economics and Politics of Populism" January 26<sup>th</sup>  
MIT Health "The Price Ain't Right" February 8<sup>th</sup>  
American Association for the Advancement of Science, Cambridge MA, "AI and Future of Work" February 20<sup>th</sup>  
Washington University, Ohlin Business School Applied Seminar, "Superstar Firms", March 7<sup>th</sup>  
Economics of AI Conference, "Superstar Firms", Washington DC, April 6<sup>th</sup>  
UCLA Applied Micro seminar, "Superstar Firms", April 24<sup>th</sup>  
Lipsey Lectures, University of Essex "Management, Technology and the Wealth of Nations" May 22-23<sup>rd</sup>  
Innovation Workshop, University of Essex "Lost Einsteins" May 24<sup>th</sup>  
Chicago Finance Seminar "RDD for R&D" May 30<sup>th</sup>  
Richmond Federal Reserve "Superstar Firms" June 5<sup>th</sup>  
IGL Annual Conference, Cambridge MA, "Lost Einsteins" June 13<sup>th</sup>  
Banque de France/College de France, June 18<sup>th</sup> "Superstar Firms" <https://www.banque-france.fr/sites/default/files/superstarfirmsandthedclineoflaborsshare.pdf>  
French Labor Ministry, DARES Conference, June 19<sup>th</sup> "Superstar Firms"  
Minneapolis Fed Conference, September 28<sup>th</sup> "Superstar Firms"  
National Bank of Belgium, October 15<sup>th</sup> "Superstar Firms"  
NBER Conference on Mega-Firms, October 19<sup>th</sup> "Increasing differences between firms"  
Nesta Conference on Diversity and Innovation, November 5<sup>th</sup>  
OECD/BEIS, November 8<sup>th</sup> 2018  
Dartmouth College, November 13<sup>th</sup>  
Bank of Italy, November 16<sup>th</sup> 2018  
Bank of Portugal, November 19<sup>th</sup> 2018

## 2017

American Economic Association, Chicago, 4 papers presented January 6<sup>th</sup>-8<sup>th</sup>  
Northwestern, Strategy Seminar, Jan 18<sup>th</sup> Management as a Technology  
MIT IAP Seminar, Brexit, January 20<sup>th</sup>  
<https://www.dropbox.com/s/I94i6oj62jukmov/IAP%20Economics%202017%20Brexit.mp4?dl=0>  
Harvard Law and Economics Seminar, February 6<sup>th</sup> CEO Pay  
Toronto Applied Micro-Economics seminar, March 10<sup>th</sup>, Turbulence and Decentralisation  
Stanford Labor Seminar, March 16<sup>th</sup>, Turbulence and Decentralisation  
Columbia IO seminar, March 28<sup>th</sup> RD for R&D  
MIT Applied Economics/IO, April 3<sup>rd</sup>, RD for R&D  
MIT Day of Action, Brexit: Economics and Inequality, April 18<sup>th</sup>  
MIT Institute for the Digital Economy: Superstar Firms, April 26<sup>th</sup>



MIT Applied Economics Internal Seminar: Superstar Firms, May 12th  
MIT TIES Seminar May 15<sup>th</sup>  
Blundell Nemmers Prize Conference, NorthWestern, May 18th  
Chicago/BFI conference on Growth and Firm Dynamics, May 25<sup>th</sup>  
Harvard Union of Clerical and Technical Workers, Teleworking workshop, June 6<sup>th</sup>  
NBER Summer Institute CRIW/Productivity, July 17<sup>th</sup> Superstar Firms  
Schumpeter Lecture, European Economic Association, Lisbon August 21<sup>st</sup> 2017  
[https://editorialexpress.com/cgi-bin/conference/download.cgi?db\\_name=EEAESEM2017&paper\\_id=3201](https://editorialexpress.com/cgi-bin/conference/download.cgi?db_name=EEAESEM2017&paper_id=3201)  
Globalization and the Economic Impact of Brexit, Jackson Hole August 25<sup>th</sup> 2017  
<https://www.kansascityfed.org/~media/files/publicat/sympos/2017/vanreenen-paper.pdf?la=en>  
National Association of Business Economists Annual Conference, Cleveland, September 26<sup>th</sup>  
IWER Sloan seminar, October 17th  
Brandeis University, October 20th  
AI and the Future of Work, MIT Center for digital Economy Conference, November 1st  
Sloan Global Macro group, "Brexit" November 6th

## **2016**

American Economic Association, San Francisco, 3 papers January 4<sup>th</sup>-6<sup>th</sup>  
Oxford Applied Economics, R&D Tax credits February 2nd  
Hong Kong University, Public Lecture, March 3rd  
Hong Kong University, Departmental Seminar, March 4th  
House of Commons, Parliamentary Labour Party, April 7<sup>th</sup>  
Plenary on Brexit, Royal Economic Society Annual Conference, March 3<sup>rd</sup>  
Presentation on Productivity to Society of Business Economists 16<sup>th</sup> May  
Keynote in Growth Week on Pakistan Management 31<sup>st</sup> May  
LSE Entrepreneurship Conference 6<sup>th</sup> June  
NBER Summer Institute, Innovation, July 20<sup>th</sup>  
MIT Organizational Economics, September 13<sup>th</sup>  
Brookings Panel on Economic Activity, Brexit, September 15<sup>th</sup>  
[http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2016\\_09Brookings.pdf](http://cep.lse.ac.uk/textonly/new/staff/vanreenen/pdf/2016_09Brookings.pdf)  
HBS Strategy/Entrepreneurship seminar October 5<sup>th</sup>  
Berkeley Economics Departmental Seminar/Haas October 20<sup>th</sup>  
MIT Sloan North American Board: Presentation on Brexit, October 26<sup>th</sup>  
National Academies Workshop, Universities, October 28<sup>th</sup>  
ADIA Global Investors Annual Conference Keynote, Abu Dubai, November 18<sup>th</sup>  
HBS MOC Faculty Workshop, Keynote, December 9<sup>th</sup>

## **Selection of Courses Taught**

Economics of Industrial Relations (Undergraduate Economics elective), UCL

European Economics (Economics MSc elective), UCL

Economics of Innovation (Economic MSc elective), UCL

Economic Policy Analysis (MPA Core course), LSE

Econometric Methods (Economics and Management MSc Core Course), LSE

Quantitative Economics (Mathematic Economics and Econometrics elective), LSE

Global Management Practices (MBA elective), Stanford Business School

Organizational Economics (PhD field course), MIT 2013-

Micro-Economics for MBAs, MIT MBA Core 2016-2019

Labor Economics, LSE PhDs 2019-

MPA Capstones Supervision, LSE 2019-

### **Selected Public Service**

Commissioner in Inclusive Prosperity Commission (from 2013; Co-Chairs are Larry Summers and Ed Balls) <https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf>

Commissioner in City Growth Commission (2013-2014); Chaired by Jim O'Neill  
<https://www.thersa.org/globalassets/pdfs/reports/final-city-growth-commission-report-unleashing-growth.pdf>

Co-Chair of LSE Growth Commission (2012-2013)  
<http://www.lse.ac.uk/researchAndExpertise/units/growthCommission/home.aspx>

*Senior Advisor* to Chief Economist of DG Competition (2003-2013), European Commission.  
Helped draft vertical merger guidelines and State Aid rules.

*Board of Governors*, Pensions Policy Institute, since 2008-2011,  
<http://www.pensionspolicyinstitute.org.uk/>

Miliband-Darling CEMMEP Report (2008) *Commission on the Environment and Economic Performance*, <http://www.berr.gov.uk/whatwedo/sectors/lowcarbon/cemep/page50109.html>

Warry Report (2006) *The Economic Impact of the Research Councils*,  
<http://www.rcuk.ac.uk/innovation/impact/warry.htm>

*Policy advisor* to No.10 Downing Street, 1999-2000, education, enterprise and tax.

*Executive Committee Member* of the Fabian Society (2006-2008)  
*Senior Policy Analyst* in the Strategy Unit at the Department of Health (2000-2001). Reporting directly to the Secretary of State, I was involved with the writing and analysis underlying the NHS Plan. This document lays out government health policy for the next 10 years. The areas I specialised in were the NHS workforce, pharmaceutical industry, information technology and public-private partnerships.

### **Selected Professional Service**

Mincer Prize Selection Committee (2022 and 2023)

Search Committee for AER Editor (2022)

Sherwin Rosen Prize Committee (2014)

LSE Department of Economics Promotions Committee (2020-)

LSE Department of Economics Strategy Committee (2020-)

LSE Departmental Research Committee since (2004-)

S2 Standing Committee member British Academy (2012-)

Board of Governors, Pro-Bono Economics (2013-)

EARIE Administrator on the Executive Committee 2009-2010

EEA Scientific Committee, 2004, 2010, 2013

Econometric Society Scientific Committee, 2010

Co-Head of Scientific Committee for the Econometric Society European Meetings 2011

Chair of Senior Recruitment Committee for Econometrics, LSE, 2011-2012

Member of External Evaluation Committee reviewing Economics Department, NYU Stern, 2012.

Co-chair (with Tim Besley) of LSE Growth Commission, reported in January 2013

<http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/home.aspx>

Member of External Evaluation Committee reviewing Leuven Centre of Excellence, June 2013.

Commissioner, MIT Work of the Future Taskforce, <https://workofthefuture.mit.edu/>, 2017-